



The University Caterers Organisation



## WHO ARE WE?

TUCO is the leading professional membership body for in-house caterers operating in the higher, further education and public sector. We are catering procurement experts for the public sector; championing in-house catering.

## WHY TUCO?

- ▶ Delivering annual savings to members in excess of £12million
- ▶ £140million+ annual spend
- ▶ Giving members access to over 250 quality-assured suppliers
- ▶ 21 EU-compliant framework agreements
- ▶ Full time CIPS qualified team dedicated to cutting costs
- ▶ No barriers to entry – 80% of TUCO suppliers are SMEs or micro enterprises
- ▶ Award-winning training academy
- ▶ In-depth, insightful market intelligence through TUCO research
- ▶ Sharing best-practice through member case studies
- ▶ Access to added-value benefits such as:
  - ◆ TUCO Online: a revolutionary web-based eProcurement system that provides a dynamic online purchasing portal
  - ◆ Further Competitions: a personalised procurement service that is FREE to members - we work with your staff to offer as much or as little support as they need, freeing them up to focus on other areas.



**29 OUT OF THE TOP  
30 UK UNIVERSITIES  
HAVE IN-HOUSE  
CATERING**



# SHARE

3 levels of membership; **full**, **associate** and **affiliate**, so you can choose the option that's right for you

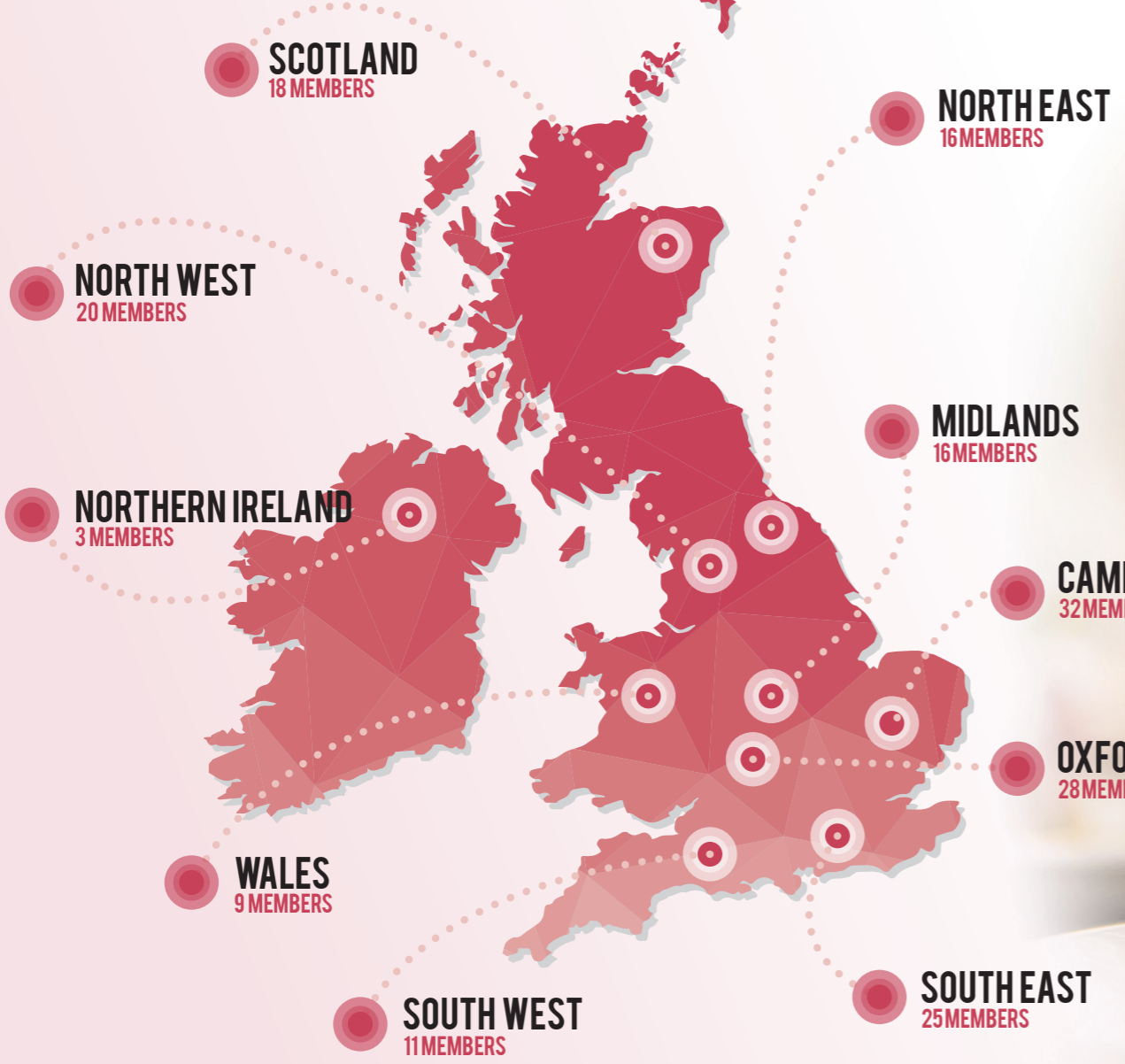


**CELEBRATING ACHIEVEMENTS**

**Regional** groups and meetings to gain advice from your peers

Regular **networking** events to share best practice

**TUCO Magazine**; providing you with the latest industry news and promoting your achievements



# LEARN

UK and international **study tours** to give you first-hand experience about a country or city's eating habits

**Day courses** for personal development take place throughout the UK or at your own institution

Skills-based, hands-on **development days** covering topics such as Gastrophysics, Mixology and Food Photography

## TUCO ACADEMY

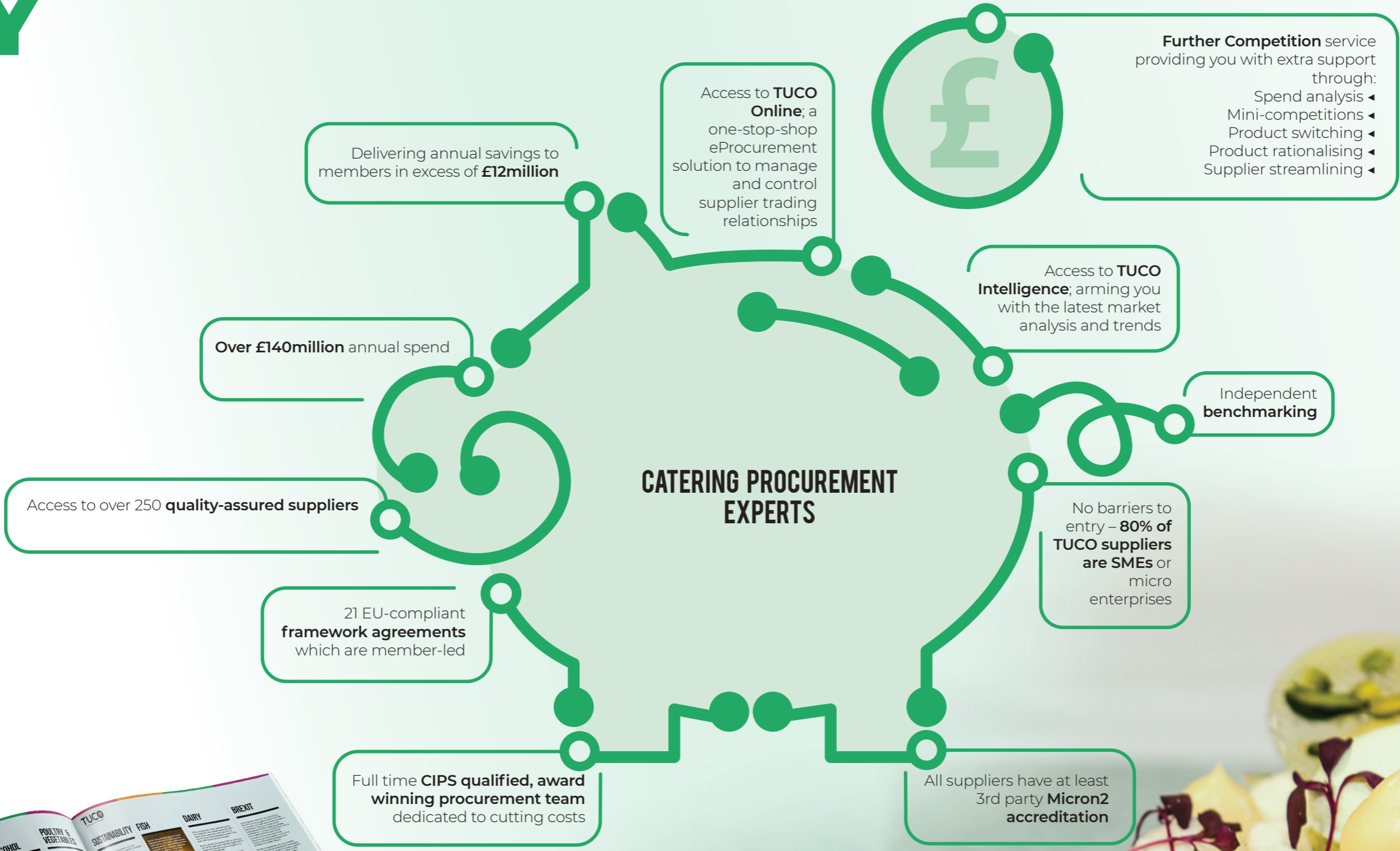
**E-learning** via industry-leaders Upskill People; giving your team the flexibility they need to grow their skillset

Hear from experts within the hospitality industry discussing practical tips to gain a competitive edge in the market at our **Summer and Winter Conferences**

Showcase your skills across a variety of disciplines at our annual **Competitions**







**TUCO QUARTERLY INTELLIGENCE REPORTS ROUND UP MARKET ANALYSIS AND FLAG UP IMPORTANT TRENDS AND CHANGES**





## IDEAS, INNOVATION AND ADVICE

Sharing best-practice through member **case studies**

Gain advice from peers, and share ideas for innovation with the **TUCO member forum**

Access to the **trendhub**; stay one step ahead with industry reports

Gain **insight** into topics affecting the market through TUCO-commissioned research:

- ▶ **Global Food & Beverage Trends Report:** looks at key consumer trends in the food and drinks market with a particular focus on Millennials and Generation Z
- ▶ **Business Models in HE Catering:** delves into the business models used by members
- ▶ **Benchmarking Against the High Street:** enables members to track their prices on a quarterly basis against that of the high street.
- ▶ **Student Eating and Drinking Habits:** drawing on the views of 1,500 students dissecting everything from their cooking skills and shopping routines to their favourite lunchtime snacks and attitudes towards healthy eating and alcohol consumption.

### FULL MEMBERSHIP

### ASSOCIATE MEMBERSHIP

### AFFILIATE MEMBERSHIP

	Representation on TUCO groups and working parties	✓	✓	✗
	Opportunity to attend regional meetings	✓	✓	✓
	Attendance at TUCO conferences	✓ <small>DISCOUNTED RATE</small>	✓	✓
	Access to learning and development	✓ <small>DISCOUNTED RATE</small>	✓	✓
	Ability to enter TUCO Competitions	✓ <small>DISCOUNTED RATE</small>	✓	✗
£	Access to TUCO spend frameworks	✓	✓	✗
£	Access to TUCO Online	✓	✓	✗
£	Use of Further Competition Service	✓	✓	✗
	Free-of-charge access to TUCO research and reports	✓	✓	✗
	Opportunity to enter TUCO Awards	✓	✓	✗





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