

## TUCO Welsh Regional Meeting

Wednesday 8<sup>th</sup> March 2023 commencing at 10:00 am

Online via Microsoft Teams

- |  |        |
|--|--------|
| 1. Welcome and Apologies                               | JM     |
| 2. Minutes of the Last Meeting                         |        |
| 3. TUCO Board Update                                   |        |
| 4. Presentation by One Water                           |        |
| 5. TUCO Framework Updates                              | JE     |
| 6. Academy Update                                      | SM/JE  |
| 7. Sustainability and Menus of Change                  | AH/All |
| 8. Member Updates – Round the Table                    |        |
| 9. Ideas for supplier presentations at future meetings | All    |
| 10. AOB  |        |
| 11. Next Meeting Date                                  |        |

**TUCO Welsh Regional Meeting**  
**Wednesday 7<sup>th</sup> September 2022 at 02:00 pm**  
**Online via Teams**

## MINUTES

<b>Attendees:</b>	Jeremy Mabbutt	Aberystwyth
	Li Davies	TUCO
	Jason Edwards	USW
	Jane Eve	TUCO
	Vanessa Heritage-Smith	Wrexham
	Judith Hoyle	TUCO
	Annabel Hurst	Cardiff
	Ian Kemp	Denbighshire Council
	Andrew Phelps	Cardiff Met
	Mark Waggett	USW
	Dafydd Williams	Conwy
	Sue Williams	Wrexham
<b>Apologies:</b>	Daniel Gregory	NHS Wales Shared Services
	Sarah McLoughlin	TUCO
	Andrew Phelps	Cardiff Met
<b>Guests:</b>	Barry St Leger	Simply Lunch

### 1. Welcome, Introduction and Apologies

Apologies as listed above. Jeremy welcomed all members.

### 2. Presentation by Barry St Leger of Simply Lunch

### 3. Minutes of the Last Meeting

These were taken as agreed.

### 4. TUCO Chair's Board Update

We have now booked our Winter Conference for 30<sup>th</sup> November at Newcastle University. There will be a Strategy Development Day held in November for the Board and TUCO Staff to discuss strategy for the next 3 years. This will then be opened out to the wider membership.

### 5. Framework Update (Jane)

Fresh Fish and Seafood is a new agreement as from 14<sup>th</sup> August.

Grocery, Frozen and Chilled – Jane asked for volunteers to be on the Tender Working Party to support Nicola.

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The new agreement is due to go live on 1<sup>st</sup> April 2023, so most of the work will be from now until February. We used Camden BRI to score this and the Tender Working Party to do the sampling so we put the two scores together. This has proved to be quite an onerous process, so we are looking at just taking the BRI score into account. Mark asked if many universities score the samples when running mini-competitions.

Fruit & Veg – recommendations have gone to the Tender Working Party so the Intention to Award Letter will be sent out the following day. There have been some changes to suppliers for members.

Design and Installation – this will start next month.

Sandwiches – went live on 1<sup>st</sup> July.

Soft Drinks – this has been extended to the end of September. The Go Live date for the new agreement will be 1<sup>st</sup> October.

Food Waste Management – Jane asked that if any members have had issues with BioHiTech then please could they contact Mandy, [mandy.johnston@tuco.ac.uk](mailto:mandy.johnston@tuco.ac.uk).

EPOS – this is a DPS but no new suppliers have been added recently.

CICS – several new suppliers have been added and the SQ has been opened for any new additions.

Catering Light & Heavy Equipment – Strategy Documents are with the Tender Working Party. Natalie Phillips is leading on this.

Kitchen Equipment Maintenance – Hobart have been added and Ovensclean removed. Li Davies is starting work on the re-tender and is looking for volunteers to sit on the TWP.

Kinetics – Tenders have finally been issued for return on 15<sup>th</sup> August and are being evaluated at the moment.

The following Contract Review Meetings have been held virtually – Grocery, Frozen and Chilled (May) and Vending (October). Notes will be produced and uploaded to our website.

Our Insights Document is covering the current adverse effects on the market – inflation, raw materials, cost of living, minimum national wage, national insurance, fuel.

September/October price increases have been received on Convenience Retail. Catering Light and Heavy has seen raw materials prices increase by up to 39% on stainless steel and aluminium by over 50%. Churchill are putting their prices up on crockery. The DipChem agreement has seen price increases. On Fresh Fish and Seafood, Norwegian salmon prices are the highest they have ever been. On Grocery, Frozen and Chilled market prices are extremely volatile with distributors passing these onto the customers.

Hot Beverage – price reviews are being done for September with substantial increases expected.

Meat and Poultry – prices being reviewed monthly until the market settles.

Milk and Bread – quarterly price increases.

Sandwiches – suppliers are being hit by increases in products and services.

Soft Drinks – Both Bidfood and Brakes have introduced price increases.

Vending – Selecta have hiked their prices due to Brexit, COVID and the war in Ukraine.

M&J/Freshfayre – they are closing all sites as a result of Brexit and COVID. Brakes can help Freshfayre customers with some of their requirements. Direct Seafood and Stickleback can also assist M&J customers.

## Sustainability

The MSC fast-track scheme to get certified is still available to members at a cost of £350 for up to 5 sites or £400 for 6+ sites. We now have 223 users of the NetPositive tool.

Due to Kim Ashley returning to her previous role as Category Manager for TUCO there has been a couple of changes in responsibility. Kim will manage Convenience Retail and Fruit and Veg and Mandy will look after EPOS.

Annabel asked about prices for Matthew Algie and Jane replied that this should be the last agreed TUCO price. Mark asked about the food sampling weighting set at 15% and Jane confirmed that this was 15% for Fruit and Veg.

## Menus of Change

Annabel explained that this is made up of 24 principles. At Cardiff, they re-write their residential menus each term every time they look at a different principle. However, the micro-business she wanted to use for milk was not SALSA accredited. The website link for the Menus of Change pledge is here:

[TUCO Member; Menus of Change Pledge \(cognitofirms.com\)](https://cognitofirms.com)

## 6. Training Academy Update

We have now delivered over 1000 qualifications in the 3.5 years since we became an awarding body centre! If you need any courses delivered, we can do them face to face or as a webinar. The Academy has just delivered an 'Achieving Customer Service Excellence' face to face for 32 people from a number of different departments across the RNCM – IT, Security, Events, HR Front of House and Catering. The group found it a great exercise to discuss how to work better cross functionally over several departments as well as meeting people they had only ever communicated with by e-mail. Just a quick reminder that the University is a member and any department can use the Academy at the subsidised training charge. There is a great course coming up about ESG (Environmental social governance) see the article in the magazine - 29th and 30th Sept - morning only.

Regarding the Menus of Change - we will be repeating the opportunity to attend the 2023 conference in NY.

## Trip to Freiburg in conjunction with Studentwerke (European student services)

Successful conference, great opportunity to network with other universities and there will be another conference in Normandy in 2024 that we plan to attend.

Webinars are still being run around every quarter. There will be another good one on 23rd September that relates to utilities and cost control in catering. Forthcoming Study tours include Berlin in January and Liverpool in March

Any course needs please contact Sarah: [Sarah.McLoughlin@tuco.ac.uk](mailto:Sarah.McLoughlin@tuco.ac.uk)

## 7. Updates from Members

### *Cardiff*

Their biggest concern at the moment is spending levels. Annabel has had a meeting with a staffing agency as they went into COVID with 27 vacancies and never recovered. Last year they only recruited 5 or 6 people for 32 vacancies. This can impact their recovery as they do not have enough people to cover their vacancies. Compass are currently paying staff £19 per hour and Starbucks are offering a £1,000 payment up front for new staff. They are offering discounted food across their peak times. They are working with Student Life for hardship food boxes and their hope is that the students will want more part-time work.

### *Conwy*

It is the beginning of term and Dafydd is getting ready to provide the free school meals for the infants. However, not everybody has taken up this offer. They have had to swap to new grocery suppliers and new fruit and veg suppliers.

### *Denbighshire*

Ian explained that recruitment is a big issue with staff. They are offering low hours in the middle of the day so not as attractive as people offering full-time work. The roll-out of free school meals has started with Reception year and he has been surprised by the low take-up. They have had a busy summer installing combi ovens into the kitchens and training staff on how to use them. Free school meals for Years 1 and 2 will be rolled out in October. Their new contract for fruit and veg award is imminent.

### *USW*

Jason has had no problems with recruitment as they employ lots of local people. However, they have lost some good staff members. They are launching a new Starbucks in their Sports Park, making 4 Starbucks in total. Pontypridd FC will be taking over the Sports Park for home games. They have a new procurement person with Mark Waggett.

On the Sustainability side they are re-visiting they are re-visiting the circular economy they launched last year and are hoping to be back to normal by September.

### *USW Procurement*

Mark asked who everybody in Wales uses as their sandwich supplier. Cardiff have done direct awards with Simply Lunch (retail) and Tiffin (hospitality) and Annabel is very happy with the service from both. On hot beverage, she made a direct award to Caffology. USW are using Bidfood for their Grocery, Frozen and Chilled. Cardiff ran a further competition where only Brakes and Bidfood tendered, so they went with Bidfood on price. Creed are good but their prices are higher.

### *Wrexham*

Sue is struggling currently with recruitment of staff. They are in the process of implementing universal primary school meals with Reception. Years 1 & 2 is scheduled for next year but they are under pressure to bring this forward. Sue has had meetings with all the Primary School Head Teachers; she has also been buying new equipment, getting it installed and doing the training. Serving food in the classrooms has resulted in better behaviour and they have been mindful of Natasha's Law. She also reported that suppliers have come up with some interesting ideas. The difference in the hourly rate between Cooks and Kitchen Assistants is negligible.

They have just had training on operating Kitchen Manager and are now rolling this out to the Cooks.

They have a new grocery supplier as they were with Blakemores but started using Harlech in summer, with good quality food and service. They use Harlech for ambient and chilled and the Little Food Co for frozen. They are also using Orin Foods who have been good so far. Two new Support Officers have also been taken on. They look after around 70+ high schools and primaries in total and only 2 high schools and one primary have opted out.

#### *Aberystwyth*

Because of the cost-of-living crisis they have re-done their menus for a £4.95 main course. Jeremy is also suffering staffing issues. The energy crisis is also beginning to impact. They have replaced 8 of their multi-decks in the last couple of weeks and are now looking at all their old kit to make energy savings.

#### **8. Any Other Business**

Mark advised that Blakemores are pulling out of the Education sector with schools but Jason added that they do not do much within higher education.

Members discussed ideas for future presentations, particularly Castle Howell as Annabel commented that they have been really good throughout COVID. She would also like to see something on kitchen re-furbs and new equipment. Members would like to see a supplier from the Catering Light and Heavy framework to come in to talk about the impact of how they see the long-term future.

#### **9. Date of Next Meeting**

The next meeting will be a virtual one via Teams to be held early 2023 (Date TBC).

# TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: January 2023

Framework Agreements (Live)	Page
About TUCO's framework agreements	2
Alcohol	3
Catering Light & Heavy Equipment	4
Catering Innovation & Concept Solutions	6
Convenience Retail	8
Disposables & Kitchen Chemicals	10
EPOS	12
Fresh Fruit & Vegetables	13
Fresh Butchered Meat & Poultry	15
Fresh Fish & Seafood	17
Frozen, Groceries, Provisions & Chilled Foods	18
Hot Beverage	20
(Kitchen) Design & Installation	21
Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services	22
Milk, Dairy, Morning Goods & Bread	24
Recruitment services for catering staff	25
Sandwiches & Associated Products	27
Soft Drinks	29
Sustainable Food Waste Management	30
(Provision of) Temporary Structures	31
TUCO White Label Delivery App	32
Vegetarian & Vegan	33
Vending	34
<b>New Framework Agreements</b>	
Out to Tender / Research Stage	36

## Contact details – TUCO Contracting Team

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## About TUCO's framework agreements

### We currently use 3 types of procedure under Public Contracts Regulations 2015

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- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

### TUCO's Further Competition Service

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We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

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#### TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

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#### Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

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#### The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

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## Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

**Start: 16/01/20 End: 15/01/24**

Current status	Extended (4 <sup>th</sup> year) until 15 <sup>th</sup> January 2024					
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051					
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>					
Framework Savings	Process savings £6k					
Category Manager	Hannah Myton-Wright					
Pricing	31 <sup>st</sup> March 2020 and then annually 1 <sup>st</sup> March (to include budget changes)					
<b>Supplier/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		
Contract Management	<ul style="list-style-type: none"> <li>Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC)</li> <li>Suppliers can review pricing March 2020; then remains fixed for 12 months</li> <li>CRMs for 2021 took place over MS Teams on 2<sup>nd</sup> February</li> <li>CRMs for 2022 took place on February (7<sup>th</sup> &amp; 8<sup>th</sup>)</li> <li>Carlsberg have changed their name from Carlsberg UK to Carlsberg Marstons Brewing Company Ltd. No change to company number or requirement to novate the contract.</li> </ul>					

## Catering Light & Heavy Equipment

Supply and distribution of **Light Catering Equipment – one stop shop (Lot 1)**, Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and **Heavy Equipment – one stop shop (Lot 10)**

**Start: 13/11/18 End: 12/11/22 (Further extended to 12/04/23)**

Current status	Extended (4 <sup>th</sup> year) until 12 <sup>th</sup> November 2022									
OJEU Process	Restricted Procedure. Supplies. Ref: 2018/S 087-195129									
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:             <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>									
Framework Savings	Process savings £6k									
Category Manager	Natalie Phillips									
Pricing	Annually									
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10
All Purpose-	○	○	○							
Alliance	○		○							○
Brakes	○	○	○	○	○	○	○	○	○	○
Bunzl	○	○		○	○		○		○	○
Buttress (Maid Aid)							○			
Comax	○	○	○							
Foster						○				
HG Stephenson	○	○	○						○	
<b>Hobart</b>				○			○			
JLA				○	○					
Kitchequip	○			○	○	○	○		○	○
Catering 24 (formerly Magenta)	○		○							
MWUK (Alexandra)		○								
Nisbets	○	○	○	○	○	○			○	○
RH Hall				○	○		○		○	○
Stephens Catering	○			○	○	○	○			
Swift Maintenance					○	○	○	○	○	○
<b>True Refrigeration</b>					○					
WV Howe	○			○			○		○	○
Whitco Catering				○		○		○	○	○
Williams						○				

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Contract Management

- Recent container order for Eco-2-Go cups saved one of our members £3.5k on their order
  - Latest Contract Review Meeting: Scheduled for 24<sup>th</sup> October 2019
  - Research with TUCO & True Refrigeration. The piece will supply an in-depth look at the future food trends, and wider catering industry requirements that will affect the foodservice market in the near and distant future.
  - Magenta are now called Catering 24
  - Eco-2-Go have a number of new products coming out including protein and dessert pots with attached lids and hotdog trays
  - Framework extended for 1 year.
  - Oct 20 – Bidfood have withdrawn from the supply of Heavy equipment (Lots 4,5,6,7 & 9)
  - Jan-22 – Bidfood have confirmed complete withdrawal from the framework for all lots.
  - Contract Review Meetings (2021) took place on 19<sup>th</sup> & 29<sup>th</sup> November.
  - Large price increases expected due to current supply chain issues in the UK and globally.
  - Preparation for re-tender has started and TWP formed.
  - Invitations to tender were issued in November with a deadline 23/12/22
  - Tender evaluations currently underway with a new framework start date of 13/04/2023
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## Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

**Start: 01/06/21 End: 31/05/24**

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System

Supplies/Services

TUCO Ref: CAT11053-TU

FTS Ref: 2021/S 000-006988 (published 6<sup>th</sup> April)

- Call off guidelines
- Call off via:
    1. Completion of stage 2 (ITT)
  - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
  - See Buyers Guide for full details
  - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Brewfitt							○				○
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasym UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
King Asia		○									
Kitchen Operating System											○
Navitas Digital											○

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Nero Holdings									○	○	
Nestle UK Ltd									○		
Nissi Foods				○		○					
Nutritics											○
Pasta King	○	○	○								
Pizza Plus	○										
Pre-order Pods											○
Rollover			○			○					
Sessions Market	○	○	○			○				○	
SeeWoo UK Limited		○								○	
SV365Technologies											○
Tanpopo Japanese Food		○									
Technik2 Energy Solutions											○
Theos Food Company	○										
TUGO	○		○	○							
UCC Coffee Ltd									○		
Vegetarian Express	○	○	○	○		○					
YumChop		○		○							○

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.

## Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

**Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.**

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 30<sup>th</sup> June 2024.

OJEU Process Open Procedure  
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:  
Direct award without re-opening competition, *or*  
Mixture of direct award and mini competition (New), *or*  
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Average Savings across suppliers 15.14%

Category Manager Kim Ashley

Pricing All tendered pricing submissions to be valid until 1st July 2020  
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

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1<sup>st</sup> annual review July 2021. The first-year extension letters have been issued. Sustainability review meetings took place with suppliers in February 2022. Minutes available on website.

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## Disposables & Kitchen Chemicals

### Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		



## Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22
- Annual Contract Review meetings with suppliers were conducted the week beginning 12-Dec-22 and have since been completed.

## EPOS Systems

### Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

**Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25**

Current status	New agreement. Agreement within 2nd of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref: 2021/S 000-002916
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>
Framework Savings	
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
<b>Haven Ltd</b>	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kapture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●

#### Contract Management

- Supplier details on the website.
- Annual contract review April 2022.
- Annual contract review will be due April 2023.
- Supplier Sustainability review will be held following NETpositive system update in March 2023.

## Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

**Start: 03/10/2022 End: 02/10/2024**

Current status	Within 2 years' fixed period. Option to extend by 2 further years (in one year increments) to 2 <sup>nd</sup> October 2026												
OJEU Process	Restricted Procedure. Supplies. Notice Ref: 2022/S 000-012652. Award Ref: 2022/S 000-029093												
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition (ranked), <i>or</i></li> <li>Mixture of direct award and mini-competition, <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>												
Framework Savings													
Category Manager	Kim Ashley												
Pricing	Tendered pricing held until 10 <sup>th</sup> November 2022. Option to review pricing quarterly (November, February, May & August)												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Arthur David	○						○	○			○		
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Bwydydd Oren Foods			○							○	○		
Country Fresh		○	○	○	○	○							
Foodari Ltd	○						○						
Fresh Connect	○						○						
Fresh Direct	○	○	○	○	○	○	○	○	○	○	○		
Fresh n Fruity	○						○						
Freshview Foods		○			○	○				○			
George Anderson													○
GW Price			○	○									
Harvest Fine Foods							○	○					
Holland Bazaar	○						○						
J&R								○					
John Palin		○	○	○	○	○	○	○	○				
Kale & Damson	○	○	○	○	○	○	○	○	○	○	○	○	○
McLays												○	
Millside Fresh						○					○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
North Down Group													○
Oliver Kay (Bidfresh)	○	○	○	○	○	○	○	○	○	○	○	○	
Ralph Livesey		○		○						○			
Reynolds	○	○	○	○	○	○	○	○	○	○	○	○	
Set Produce		○											
Sheringhams	○						○	○					
Start Fresh						○							
Total Produce (Dole PLC/Mark Murphy)		○	○	○	○	○		○	○	○	○	○	
Urban Grocer												○	

Contract Management

- First price reviews completed in November 2022. Second reviews complete and due to go live on 10<sup>th</sup> February 2023. Pricing uploaded to website and available to view on PW
- First annual review meeting due October 2023

## Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

**Start: 01/01/21 End: 31/12/23**

Current status Awarded for 2 years with the option to extend by 2 further years.

OJEU Process Restricted Procedure. Supplies.

TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing Option to review on a quarterly basis.

### Suppliers

Bidfood	○
Brakes	○
British Premium Meats	○
Castell Howell Foods	○
CMB Foods	○
Country Valley Foods	○
County Foods Ltd	○
Douglas Willis Ltd	○
Freeman Catering Butchers	○
Harlech Food Service	○
John Sheppard Butchers	○
MC Kelly	○
McLays	○
Medina Quay	○
Midland Foods	○
MJ Birtwistle & Co	○
Mrs J C Altham & Sons	○
Owen Taylor & Sons	○
Solent Butchers	○
Underwood Meat Company	○
William White	○

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Contract Management

- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
  - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
  - Solent also on monthly pricing as a response to supply chain conditions.
  - Harlech pricing reviews will be every two months as a response to supply chain pressures.
  - Sustainability reviews with suppliers are scheduled for July-22
  - First Annual Contract Review meetings commenced the week beginning 06-Feb-23 and have since been completed.
-

## Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

**Start: 14/08/22 End: 13/08/24**

Current status	<b>New Agreement.</b> Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26											
OJEU Process	Open Procedure. Supplies. Ref: 2022/S 000-021944											
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>											
Framework Savings												
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			
Contract Management	<ul style="list-style-type: none"> <li>Previous framework expired on 13<sup>th</sup> May 2022.</li> <li>M&amp;J closed sites in July 2022 and did not retender for the new framework.</li> </ul>											

## Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Grocery, Frozen and Chilled Foods for HE & FE (Lot 4), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 5), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), and Grocery, Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8)

**Start: 01/04/19 End: 31/03/23**

Current status 2 years' fixed period. Option to extend by 2 further years; first extension to 31<sup>st</sup> March 2022 has been applied

OJEU Process Restricted Procedure. Supplies. Ref: 2018/S 173-391982

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 7.16%, 11.46% and 5.31% (*Source: Quenelles*)

Category Manager Jane Eve & Nicola Mellor

Pricing

Suppliers/Lot	1	2	3	4	5	6	7	8
Batley's Foodservice	○	○		○	○	○		○
Bidfood	○	○		○	○	○		○
Blakemore Foodservice	○	○		○	○	○		○
Brakes	○	○		○	○	○		○
Clegs Chilled Foodservice			○				○	
Creed Foodservice	○	○		○	○	○		○
Fife Creamery			○					
GC Birchall				○				
Harlech Foodservice	○	○		○	○	○		○
HN Nuttall	○	○		○	○	○		○
KFF Foodservice	○	○		○				
Lomond Fine Foods	○	○		○	○	○		○
MKG	○	○		○	○	○		○
Philip Dennis Foodservice	○	○		○	○	○		○
The Little Food Company						○		
Trevors Foodservice	○	○		○	○	○		○



Turner & Price	○	○	○	○	○	○
Yearsley Group		○				

Contract Management

- Next Contract Review Meeting: TBC
- New pricelists from Jan23
- Ongoing increases expected due to current supply chain issues in the UK and globally
- Re-tender process in progress
- Members with contracts expiring in March 2023 should extend them until May 2023

## Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

**Start: 06/01/20 End: 05/01/24**

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension issued November 2021 and planned November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819  
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, or
  2. Mixture of direct award and mini-competition (New), or
  3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	⊕	⊕
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- New price lists available: by 1<sup>st</sup> January 2023
- Next Contract Review Meeting: June 2023
- Next price review August 2023

## Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

**Start: 01/09/22    End: 31/08/24**

Current status	2 years fixed period. Option to extend by 2 x 12months.	
Procurement Process	Restricted Procedure. Services. Ref: 2022/S 000-007191	
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition <i>or</i></li> <li>2. Mini competition</li> </ol> </li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>
International Food Service Equipment Ltd	Yes	Yes
SDI Displays Ltd	Yes	
PSV Design Ltd	Yes	
Space Catering (UK) Ltd	Yes	Yes
Airedale Catering Equipment Ltd	Yes	Yes
Restaurant Design Associates Ltd (RDA)	Yes	Yes
442 Design Ltd	Yes	
Promart Manufacturing Ltd		Yes
Denby Catering Equipment Ltd		Yes
ABM Catering for Leisure		Yes
Contract Management	New Framework Live 01/09/22	

## Kitchen Equipment Maintenance, Deep Clean & Ventilation Ducting Services

A services DPS agreement providing access to Kitchen Equipment Maintenance (Lot 1), Refrigeration Equipment Maintenance (Lot 2), Dishwashing Equipment Maintenance (Lot 3), Kitchen Deep Clean (Lot 4), Kitchen Ventilation & ducting cleaning (Lot 5) and One Stop Shop (Lot 6)

**Start: 01/04/19 End: 31/03/23**

Current status	Agreement within 3rd year of a 4 year agreement.
OJEU Process	DPS. Services TUCO Ref: CAT11033-TU OJEU Ref: 2018/S 247-569140
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:             <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Supplier/Lot	1	2	3	4	5	6
Advent Catering Equipment Limited	○	○	○			
ARK Wals Ltd	○	○	○			
Aspen Maintenance Services Ltd	○	○	○	○	○	○
Automatic Cooling Engineers		○				
Barnsley Refrigeration Services Ltd		○				
Buttress Group Limited (T/A Crystaltech Services Ltd)			○			
Catertech Services Ltd	○	○	○	○	○	○
Clarke Deep Cleaning Solutions Ltd				○	○	
CMK Kitchen & Ventilation Specialists Ltd				○	○	
Collingham Catering Services Ltd	○	○	○			
Crowther & Shaw		○				
Duct Hygiene Limited					○	
Ductbusters Ltd					○	
Fortis HMS Ltd				○	○	
Francis Commercial Kitchen Services Ltd	○		○	○	○	
Hatherley Commercial Services LTD	○	○	○			
Hobart Service UK	○	○	○			
JLA Limited	○	○	○			
McAlpine Grant Ilco Limited		○				
McFarlane Telfer Ltd	○	○	○			
Meridian Catering Engineers Ltd	○	○				

Merlin Catering & Refrigeration Services Ltd	○	○	○			
North West Catering Engineers (NWCE) Ltd	○		○			
Premier Clean UK Ltd				○	○	
Quantaqua Limited				○	○	
ScoMac Catering Equipment Ltd	○	○	○			
Sime Catering Equipment Ltd	○	○	○			
Swift Maintenance (1973) Limited	○	○	○			
Sylvester Keal Ltd	○	○	○	○	○	○
The Acme Facilities Group Limited	○	○	○			
Thermoserv Ltd	○	○	○	○	○	○
TWO Services Ltd	○	○	○	○	○	○
William Freer	○	○	○			
Hobart UK Service	○	○	○			

Contract Management

Framework retender Selection stage closes on 3<sup>rd</sup> Feb. 23, intend to have ITT stage live on 13<sup>th</sup> Mar 23, the Framework in place for 1<sup>st</sup> June 23

## Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

**Start: 24/01/22 End: 23/01/24**

Current status	<b>New Agreement.</b> Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2022/S 000-035614			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Fresh Pastures	○	○	○	○
Henllan			○	○
Kent Dairy	○	○	○	○
Morris				○
Pensworth	○	○	○	○
Reynolds	○	○		
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> <li>All submitted tender prices shall be held firm and fixed until 29 May 2022</li> <li>Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly.</li> <li>Ron Chalker took the decision to withdraw from the framework (28.10.22)</li> </ul>			

## Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England  
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales  
 Lot 7: Scotland Lot 8: Northern Ireland

**Start: 01/10/21 End: 30/09/25**

Current status	<b>New Agreement.</b> Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	○	○	○	○	○	○	○	○
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	○	○	○	○	○	○	○	○
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	○	○	○	○	○	○		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	○	○	○	○	○			
Search Consultancy Ltd	○	○	○	○	○	○	○	

SNS RECRUITMENT LTD				○		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work			○	○	○	
Paterson Personnel Limited	○			○	○	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1<sup>st</sup> April 2022 to cover Government increases.



## Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

**Start: 01/07/2022 End: 30/06/2024**

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition</li> <li>Mixture of direct award and mini competition</li> <li>Mini competitions</li> </ol> </li> <li>Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>	<b>Lot 3</b>	<b>Lot 4</b>
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> <li>3% Price increase requested by On A Roll to from 25 February 2023. The request is under review.</li> <li>2nd quarterly review meetings is taking place between 30-01-23 and 08-02-2023. Meeting minuets will be published on TUCO wesite supplier webpage</li> </ul>			

## Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated soft drinks (Lot 1), Still soft drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5) Lot 6 One stop shop (lots 1-4)

**Start: 01/10/22 End: 30/09/24**

Current status Two-year agreement with option to extend by 2 further years;

OJEU Process Restricted Procedure  
Supplies  
Ref: **2022/S 000-010954**

- Call off guidelines
- Call off via:
    1. Direct award without re-opening competition, *or*
    2. Mixture of direct award and mini competition (New), *or*
    3. Mini competition
  - Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
  - See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
  - Further competition service available, free of charge, to TUCO members

Framework Savings BT1 saving is 2.50%

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5	6
AG Barr	○	○	○	○		○
Bidfood	○	○	○	○		○
Brakes	○	○	○	○		○
Catering Services Supplies					○	
Coca Cola Enterprises	○	○	○	○		○
Dunsters Farm	○	○	○	○		○
Janes Beverages Foodservice					○	
Krogab					○	

Contract Management

- New documents are available on-line. Contract review meetings will be carried out on an annual basis. Sustainability reviews will be carried out on an annual basis, 6 months following contract reviews.
- Supplier Sustainability review will be held following NETpositive system update in March 2023.
- Contract review meeting due September 2023.

## Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

**Start: 01/11/21 End: 31/10/23**

Current status	Two-year agreement with option to extend by 2 further years;								
OJEU Process	DPS Services Ref: 2021/S 000-019327								
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:             <ol style="list-style-type: none"> <li>Completion of stage 2 (Supplier Competition)</li> </ol> </li> <li>Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details.</li> <li>Further competition service available, free of charge to TUCO members</li> </ul>								
Framework Savings									
Category Manager	Mandy Johnston								
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement								
<b>Suppliers</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>
Aerobic Technologies	●								
Biotech Europe	●								
Biffa				●		●			
Green Eco Technologies	●								
Elleteq Ltd	●			●					
Keenan Recycling			●	●			●		
Olleco		●		●	●	●	●		●
Ramco									●
Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment								

## Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24				
Current status	Agreement within 1 <sup>st</sup> of 4 year agreement			
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	Process Savings £6k			
Category Manager	Nicola Mellor			
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement			
Suppliers	Lot 1 Lot 2 Lot 3 Lot 4			
Berry Marquees		☐	●	
Danco Plc		☐	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☐
PKL Group (UK) Ltd	●			
Relocatable		☐	☐	
Stockbridge Marquees			☐	
Field and Lawn		☐	☐	

## TUCO White Label Delivery App

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TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

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	<b>Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs</b>
Current status	Commenced 2 <sup>nd</sup> December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

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## Vegetarian & Vegan

Supply and distribution of **Specialist Vegan & Vegetarian Pre-Packed Foods & Ingredients (Lot 1), Grab and Go (Lot 2) and One Stop Shop (Lot 3)**

**Start: 15/04/19    End: 14/04/23**

Current status	In extension period. Will be retendered with the GFC agreement rather than re-tendered.		
OJEU Process	Open Procedure. Supplies. Ref: 2018/S 235-536943		
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details.</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>		
Framework Savings			
Category Manager	Nicola Mellor		
Pricing			
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>	<b>Lot 3</b>
Bewleys		○	
Bidfood	○	○	○
Brakes	○	○	○
Creed-	○		
Lomond	○		
Vegetarian Express	○		
Contract Management	<ul style="list-style-type: none"> <li>• Being tendered as a separate Lot in the GFC framework</li> </ul>		

## Vending

Supply and distribution of Confectionery snacks / ambient (Lot 1), Food including sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully managed vending machine service including reverse vending (Lot 5), Self-fill machines only (Lot 6), Reverse vending (Lot 7), Retail/convenience store vending (Lot 8), Mobile vending (Lot 9), Express vending (Lot 10) and Telemetry systems (Lot 11)

**Start: 01/10/20 End: 30/09/24**

Current status New agreement. Agreement within 3<sup>rd</sup> year of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call off guidelines
- Call off via:
    1. Completion of stage 2 (ITT)
  - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
  - See Buyers Guide for full details
  - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Mandy Johnston

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	
Refresh Vending	○	○	○	○	○	○		○		○	
Selecta UK	○	○	○	○	○	○	○	○		○	○
Upton Group	○		○	○	○	○		○			
VH Graddon					○			○		○	

WEAREVIRI, PART OF THE WORK PERK	○	○	○		○		○
Wilkes Vending Services	○	○	○	○	○	○	○
Contract Management	<p>Latest Contract Review Meeting: November 2022. Sustainability review meetings took place with suppliers in May. Minutes available on website shortly.</p> <p>Sustainability review meetings due in May 2023.</p>						



## New Agreements

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The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

<b>Design &amp; Install</b>	New framework live 1 <sup>st</sup> Sept 2022 Nicola Mellor
<b>Fresh Fruit &amp; Veg</b>	CAT11061-TU. SQ stage being evaluated. New agreement due to commence 2 <sup>nd</sup> October 2022
<b>Grocery Frozen &amp; Chilled –</b>	Currently being evaluated. Estimated Go-Live date May 2023 Nicola Mellor
<b>Hot Beverages –</b>	Strategy and research will start May 2023 Nicola Mellor