

TUCO Welsh Regional Meeting

Thursday 16th November 2023 commencing at 10:00 am

Boardroom, Cardiff Metropolitan University, Llandaff Campus

- | | |
|--|-----|
| 1. Welcome and Apologies | AP |
| 2. Minutes of the Last Meeting | |
| 3. TUCO Board Update | PRJ |
| 4. TUCO Framework Updates | JE |
| 5. Academy Update | SM |
| 6. Sustainability and Menus of Change | SM |
| 7. Presentation by Andy Mee of Alcohol Free Drinks Company | |
| 8. Member Updates – Round the Table | |
| 9. Ideas for supplier presentations at future meetings | All |
| 10. AOB | |
| 11. Next Meeting Date | |

After the meeting Andrew will take us on a site tour of outlets at the campus

**TUCO Welsh Regional Meeting
Friday 30th June 2023 at 10:00 am
Online via Teams**

MINUTES

Attendees:	Jane Eve [Chair]	TUCO
	Angela Church	Bangor
	Jason Edwards	USW
	Vanessa Heritage-Smith	Wrexham
	Judith Hoyle	TUCO
	Annabel Hurst	Cardiff
	Sarah McLoughlin	TUCO Academy
	Huw Price	USW
	Martin Price	Neath Port Talbot College
	Kayleigh Zammit	NHS Wales Shared Services Partnership
Apologies:	Kevin Hodson	UWTSD
	Rob Lawton	Newydd
	Steve O'Neill	Wrexham
	Andrew Phelps	Cardiff Met
	Phil Rees-Jones	Cardiff

1. Welcome and Apologies

Apologies as listed above.

2. Minutes of the Last Meeting

These were taken as agreed.

3. TUCO Board Update

Spend through our framework agreements is currently at £43 million which is the highest ever recorded. Our summer Conference is taking place at St Andrews University from 24th to 26th July with a free place being given to every full member. The newly formed Chefs' Forum will have their inaugural meeting there. The Winter Conference will be held at the University of Kent on 6th December.

TUCO Online – we are looking at the Greenhouse Gas Calculator and Digital Menus and hoping to place a contract against our own agreement.

We are also partnering with Birds Eye Green Cuisine to undertake some research.

4. Framework Update (Jane)

Sarah Jones has joined us from the University of Manchester as Contracts Assistant to do further competitions working with the Category Managers. She is also helping Hannah with the MSC. The TUCO Intelligence report for this quarter is now available.

Grocery, Frozen and Chilled has now been awarded with some new suppliers on there. Catering Light and Heavy – the Intention to Award letter is going out today. Kitchen Equipment Maintenance – new agreement started on 1st June 2023. DipChem is due to expire in December and Natalie will start work on this as soon as she has finished Catering Light and Heavy. Volunteers are needed for Tender Working Parties, particularly Hot Beverage. On other agreements:

EPOS: has a new supplier on there, 'It's Lolly'.

Temporary Structures: no new suppliers on there.

Hot Beverage: Nicola is currently looking at this.

Convenience Retail: we are currently looking at a new tender and there is a price review due in July.

Fresh Fruit & Veg: next price review will be on 10th August.

Meat & Poultry: Pork prices remain high. New prices coming in on 1st June.

Milk & Bread: prices beginning to stabilise.

Soft Drinks: Adam from CCEP has been in to present at a number of our meetings. The framework agreement is no longer relevant. Jane will share a spreadsheet with members on pricing. Members will have to go through a distributor and apply the rebate on this as in the spreadsheet. This will become active from September. It's possible that the distributor may be able to do the calculation for you. Some members have already been talking to Britvic.

The MSC Accreditation Audit is arranged for 3rd October.

The TUCO Online User Group met at the end of April and are due to meet again early September.

Angela asked about the sale of Bewleys to Café Direct as well as the sale of Fairtrade Tea. Jane has asked Category Manager for Hot Beverage Nicola for the latest position. Nicola contacted Dave Tierney from Bewleys for an update and the position is that this will be a lengthy process. No changes at the moment. It is business as usual. Jane asked if any other members are having problems getting supplies of Fairtrade Tea. Cardiff are using Clipper Teas which are both Fairtrade and plastic-free.

5. Training Academy Update

From April 2022 to March 2023 we delivered courses to 510 delegates which was up 100 on the year before. In April and May 2023 we have already delivered 23 courses with 223 attendees. We have been able to increase the number of courses on offer by having back Camilla Hayes, who has been delivering in-person training in Leicester, Nottingham and Leeds.

Soft Skills Courses include:

- Time Management Productivity (14th July)
- Recruitment Onboarding
- Presentation Skills

- Finance for Non-Financial Managers

Development Days:

- Vegetarian Cookery School to do some Chefs' classes
- Food Photography
- Visual Merchandising Safari in London and Manchester – the delegates will be given the theory on marketing and some background in customer service and then will be taken on a tour to see how this works in the private sector.
- Working with HIS
- Bidfood – street food

StudyTours:

We recently held a Food To Go study tour to Paris in conjunction with Simply Lunch for 22 people. We will run this again in the future, possibly in Dublin or Germany. The Liverpool Study Tour took in the four universities – Liverpool John Moores, Edge Hill, Liverpool Hope and the University of Liverpool and looked at the African/Asian culture there, ending in a visit to an African themed food festival. There was another tour to Reynolds, near London followed by a development day and members had just returned from the CIA Conference in New York State, which had 14 delegates. This will take place again on 12th – 14th June 2024 and we are hoping to add Harvard in to this as well as another Yale visit.

- **Studentenwerke Conference** 5th to 7th July in Neustadt near Mannheim which will include a food safari around Frankfurt. Delegates from Korea and Japan will be attending this.
- **LWC Italy** pairing beer and wine with food and visiting a vineyard - TBC.
- **Colombia 2024** a Cafeology Study Tour – details yet to be announced but this will be May 2024 and will include a coffee cupping experience in their HQ in Sheffield
- **Bologna Barista** For £495 this will involve a full week of interactive training from w/c 19th February 2024 in conjunction with Bewleys. This includes SCA Accreditations – and will be useful for when Competitions start up again.
- **KOSAF (Korea)** this will be a study tour to their Conference in May 2024 to look at the student experience in Korea.

We will be holding a DPS webinar and also a NetPositive webinar as well as a Vegan Society Cookalong.

Sarah is resurrecting the Academy Steering Group to plan future training and events. We now have around 9 people who are keen to help on this.

Our Winter Conference 2023 will be held on Wednesday 6th December at the University of Kent with a social dinner the previous evening. The theme will be the Cost of Living Crisis. James Payne (who presented in an earlier webinar this year on the Food Market update (inc potential price changes) will be one of the speakers and Charles Banks will be presenting on Global Food Trends. We also have The Food Foundation presenting with Kent University on their Right to Food Initiative which looks at healthy, affordable and sustainable food for all.

6. Sustainability/Menus of Change

We continue to have a strategic partnership with them and are now starting to look at accreditation for MoC. 24 principles are the elective option so it may be difficult to create this. The University of West London are currently working on a Level 3 accreditation for a course which incorporates the ethos of the Menus of Change around sustainability and environmental stewardship in catering.

7. Updates from Members

Cardiff

They have Open Days and Graduations coming up. They are also having strikes at the moment. Events are busy this year – they have over 1,000 delegates next week at various events. Communication students is now back up to pre-COVID levels.

Bangor

Bangor are also busy with Open Days and Graduations although not as busy as Cardiff. They are focusing on their intake for next year and looking at making campus more vibrant and engaging for the students. They had a new V-C last year so he is still bedding in.

Wrexham

Vanessa is in the middle of the rollout for universal free school meals. They have had problems recruiting staff and cooks are proving particularly difficult. Payments for free school meals over the holidays are being stopped. The price of groceries is going up every month by around 7%. They will be having a busy summer with kitchen work upgrades and a couple of major projects on the way.

USW

They are currently doing their first tender for Bidfood using the mini-competition service. Their Graduation ceremony will be held at the ICC. The Newport campus is undergoing re-development to accommodate another 1,500 students. The Cost of Living free breakfast offer finished in June. They are trying to sort out their labelling system at the moment. Jane mentioned that there is a Technology lot on the CICS framework.

Neath and Port Talbot

They are continuing to rollout the free breakfasts for students. Recruitment is a huge issue and they are struggling to get staff. They also experienced a hacking over last Christmas.

NHS Wales SSP

Kayleigh announced that they have finally awarded their Ambient Groceries tender two years after starting it. They will be moving to six monthly pricing and are hoping to eventually move towards annual pricing. Over the past year they have just been extending contracts due to capacity so they are currently firefighting and trying to get the tenders out.

8. Supplier Presentations at Future Meetings

Jason would like to see something on Electronic and Digital Marketing.

9. Any Other Business

Future meetings were discussed and the Spring 2024 one will be held in conjunction with the Harlech Food Expo. Angela kindly offered to host an evening social event at Bangor at the same time as this meeting.

Angela mentioned the EPOS framework DPS where new suppliers join periodically and asked how long this process takes.

Annabel is still having issues with Bidfood and asked if this is across all the major suppliers as she is reluctant to move across to Brakes. Some days they only get 75% of their order. Martin added that he had also been experiencing problems with Bidfood. Cardiff are now ordering all their bread and morning goods from Delice de France. They are ordering their veg from Veg Express and have given a lot of business to Castell Howell. Their procurement team are unable to do any more tenders at the moment so they are having to extend.

Annabel gave a short report to members on the recent Menus of Change study tour to New York state which included a visit to Yale University, where they have recently spent £1.8 million dollars on the re-furb of their main catering building. The group received food that the students would normally have for lunch and was a plant forward menu which was introduced by the chef who created the recipes. A couple of sessions which were held at the CIA conference involved the 'Play Book' from the WRI with 90 nudges to get people to eat more plant based food <https://www.wri.org/research/playbook-guiding-diners-toward-plant-rich-dishes-food-service>. In the sessions there was a lot of talk about 'sea vegetables' as not all seaweed is fit to eat and there was a focus on training chefs for plant forward recipes.

10. Date of Next Meeting

The autumn meeting will take place either during w/c 30th October or w/c 13th November and it is hoped to hold this at a member institution.

TUCO & CCEP



List of 16 direct RTMs



- AF Blakemore & Sons LTD
- Adamsons Drinks LTD
- BFS Group LTD T/A Bidfood
- Brakes
- Chapple & Jenkins
- Dunsters Farm Foodservice
- JW Filshill LTD
- Carlsberg Marstons Brewing Company LTD
- House of Townend
- LWC Drinks
- Mathew Clarke Wholesale
- Molson Coors Brewing LTD
- Tanners
- Harlech
- HN Nuttall
- KFF

Moving Forwards....



Product	Rebate	P4P
Coca-Cola BIB 7L SGL by 1	£13.00	£1.50
Coca-Cola CAN 150ML SGL by 24	£0.43	£1.50
Coca-Cola CAN 330ML SGL by 24	£0.62	£1.50
Coca-Cola PET 500ML SGL by 24	£3.60	£1.50
Coca-Cola Zero BIB 7L SGL by 1	£13.00	£1.50
Coca-Cola Zero CAN 330ML SGL by 24	£0.62	£1.50
Coca-Cola Zero PET 500ML SGL by 12	£1.70	£1.50
Costa CAN 250ML SGL by 12	£1.60	£1.50
Diet Coke BIB 7L SGL by 1	£13.00	£1.50
Diet Coke CAN 150ML SGL by 24	£0.43	£1.50
Diet Coke CAN 330ML SGL by 24	£0.62	£1.50
Diet Coke PET 500ML SGL by 24	£3.60	£1.50
Dr Pepper CAN 330ML SGL by 24	£0.62	£1.50
Dr Pepper PET 500ML SGL by 12	£1.39	£1.50
Fanta BIB 7L SGL by 1	£13.00	£1.50
Fanta CAN 330ML SGL by 24	£0.62	£1.50
Fanta PET 500ML SGL by 12	£1.39	£1.50
Glaceau Smartwater PET 600ML SGL by 24	£0.50	£1.50
Lilt CAN 330ML SGL by 24	£0.62	£1.50
Lilt PET 500ML SGL by 12	£1.39	£1.50
Monster CAN 500ML SGL by 12	£0.50	£1.50
Oasis PET 500ML SGL by 12	£1.50	£1.50
Schweppes Lemonade BIB 7L SGL by 1	£13.00	£1.50
Schweppes Lemonade CAN 330ML SGL by 24	£0.62	£1.50
Sprite BIB 7L SGL by 1	£13.00	£1.50
Sprite CAN 330ML SGL by 24	£0.62	£1.50
Sprite PET 500ML SGL by 12	£1.39	£1.50

- Moving forwards CCEP will support TUCO Members with product rebates to help net down the price of our products bought via your chosen RTM
- We will also be offering £1.50 per case as a marketing pot on all CCEP cases bought
- We will also still be supporting TUCO's charity Marys Meals on all sales of Smart Water (24p per case)
- All of this sits alongside the support our field sales team can offer
 - Freshers support
 - Sampling NPD
 - Equipment (New or upgrades)
 - POS
 - Local funding support

Please reach out to myself to find out who your local account manager is if you don't have contact with one.



EXAMPLE OF A TUCO ACCOUNT



Volume	Current TUCO Price	New TUCO Price	£1.50p pc Investment
5839	£70,070.95	£76,473.28	£8,758.50
	CPI	9.1%	
		£6,402.33	



2023 Cost outlook

Food & Drink Inflation remains at 16.7%*



CCEP 2023 Commodities & Energy now hedged at ~80%

CCEP view on 2023 market outlook



Alu



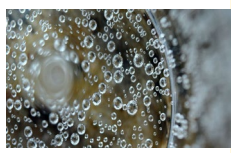
PET/RPET



Sugar



Energy



Co2



Logistics



Labour

20-22	22% ^[1]	83%/ 56% ^[2]	36% ^[3]	424%(UK Power) ^[4]	248% ^[5]	115%(gasoil) ^[6]	15.7% ^[7]
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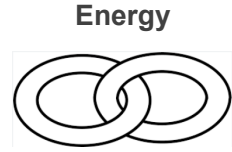
China instability leading to future volatility



We're new bottles made from old plastic.



-20%

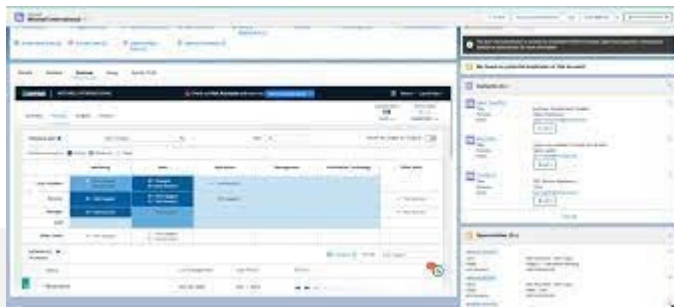


Energy



*Statistica Food & Drink Inflation UK Jan 2023

What's next...?



TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: September 2023

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About TUCO's framework agreements

We currently use 3 types of procedure under Public Contracts Regulations 2015

- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

TUCO's Further Competition Service

We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

TUCO run FCS across the TUCO agreements

Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.

Offering more value for members

After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.

The benefits

The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

Alcohol

Supply and distribution of **Draught Beers & Cider (Lot 1)**, **PPS Beers & Cider (Lot 2)**, **Spirits & fortified Wines (Lot 3)**, **Core Wines and all wines (Lot 4)**, **One Stop Shop (Lot 5)** and **Independent Brewers (Lot 6)**

Start: 16/01/20 End: 15/01/24

Current status	Extended (4 th year) until 15 th January 2024
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	Process savings £6k
Category Manager	Hannah Myton-Wright
Pricing	31 st March 2020 and then annually 1 st March (to include budget changes)

Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		

Contract Management

- Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC)
 - Suppliers can review pricing March 2020; then remains fixed for 12 months
 - Carlsberg have changed their name from Carlsberg UK to Carlsberg Marstons Brewing Company Ltd. No change to company number or requirement to novate the contract.
 - CRMs for 2023 took place in February (14th -16th). See minutes for details. Meetings with brand owners also included in the minutes. Sustainability review meetings also took place with suppliers. Minutes available on website
 - Suppliers submitted revised pricing in August to include duty changes.
 - The current agreement will have a short extension applied whilst the retender is being done – until 14.03.24
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Catering Light & Heavy Equipment

Supply and distribution of: Lot 1 Light Catering Equipment - One Stop Shop; Lot 2 Catering Uniforms including PPE; Lot 3 Cookware; Lot 4 Refrigeration; Lot 5 Ware Washing; Lot 6 Heavy Catering Appliances; Lot 7 Heavy Equipment - One Stop Shop.

Start: 10/07/2023 **End: 09/07/2025 (Further extended to 09/07/2027)**

Current status	Within 1 st year						
Procurement Process	Open Procedure. Supplies. Ref: CAT11064-TU / Ref: 2022/S 000-032345						
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by category not region, therefore all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 						
Framework Savings	Process savings £6k						
Category Manager	Natalie Phillips						
Pricing	Annual Price Review						
Suppliers/Lot	1	2	3	4	5	6	7
ABM Catering			○				
All Purpose	○	○	○				
Alliance Disposables	○		○			○	
Bunzl UK t/a Lockhart	○	○	○	○	○	○	○
CLR Service & Sales					○	○	
Crosbys Catering Supplies	○	○	○	○	○	○	○
Denby Catering Eqmt	○		○	○	○	○	○
Falcon Foodservice Eqmt			○				
Fox Catering Equipment							○
H.G Stephenson Ltd	○	○					
IDL Engineering Services				○	○	○	○
Instock Disposables Ltd	○	○	○	○	○	○	○
Kitchequip.co.uk	○		○	○	○	○	
Nelson Dish & Glasswashing					○		
Nisbets Plc	○	○	○	○	○	○	
NWCE Limited			○	○	○	○	○
Space Catering (UK) Ltd				○	○	○	○
Stephens Catering Eqmt Ltd	○	○	○	○	○	○	○
Swift Maintenance Ltd			○	○	○	○	○
The Acme Facilities Group			○	○	○		
Universal Unity Limited	○	○	○	○		○	○
Contract Management	<ul style="list-style-type: none"> New framework agreement awarded 10th July. Initial framework price reviews permitted 15th August 						

Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or “master licensee” model (Lot 10), Technology/equipment (Lot 11)

Start: 01/06/21 End: 31/05/26

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System

Supplies/Services

TUCO Ref: CAT11053-TU

FTS Ref: 2021/S 000-006988 (published 6th April)

Call off guidelines

- Call off via:
 1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Bean Coffee Liverpool No 9 Ltd						○	○			○	
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Brewfitt							○				○
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasym UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Ecups											○
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
JM Posner					○	○					

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
King Asia		○									
Kitchen Operating System											○
Navitas Digital Safety Limited											○
Nero Holdings									○	○	
Nestle UK Ltd									○		
Nissi Foods				○		○					
Nutritics											○
Pasta King	○	○	○								
Pizza Plus	○										
Pre-order Pods											○
Rollover			○			○					
Sessions Market	○	○	○			○				○	
SeeWoo UK Limited		○								○	
SV365Technologies											○
Taipec Ltd		○					○				
Tanpopo Japanese Food		○									
Technik2 Energy Solutions											○
The Alcohol Free Drinks Company							○				
Theos Food Company	○										
The triSaaS Group Ltd											○
TUGO	○		○	○							
UCC Coffee Ltd									○		
Vegetarian Express	○	○	○	○		○					
YumChop		○		○							○

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.
- CRM's took place with 13 suppliers in June 2023. See the website for the minutes.

Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.

Current status **Final 4th of 4 years.** In research and strategy stage for new agreement to commence 01/07/2024. Tender to be released January 2024.

OJEU Process Open Procedure
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:
Direct award without re-opening competition, *or*
Mixture of direct award and mini competition (New), *or*
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Average Savings across suppliers 15.14%

Category Manager Kim Ashley

Pricing All tendered pricing submissions to be valid until 1st July 2020
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

Annual review meetings on going September/October 2023. Minutes to be available to view following final meeting mid-October 2023.

Unilever are keen to provide support to members on their products including Ben&Jerry scoop shop. Please contact Lauren.Crook@unilever.com

Disposables & Kitchen Chemicals

Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22
- Annual Contract Review meetings with suppliers were conducted the week beginning 12-Dec-22 and have since been completed.
- Essity paper products have increased through Bunzl effective 01/06/23, this affects 12 lines.
- Nivek have adjusted pricing on 13 items effective 01/07/23

EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25

Current status	New agreement. Agreement within 2nd of 4-year agreement.
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref: 2021/S 000-002916
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (ITT) Lotted by category not region; therefore all suppliers in that Lot must be invited to bid See Buyers Guide for full details Second stage ITT service available, free of charge, to TUCO members
Framework Savings	
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
Haven Ltd	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kapture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●
IT's Lolly Ltd	●	●
Fidelity Systems Ltd	●	

Contract Management

- New Supplier – Fidelity Systems Ltd awarded on 18-09-2023
- Supplier details on the website.

Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

Start: 03/10/2022 End: 02/10/2024

Current status	Within first 2 years' fixed period. Option to extend by 2 further years (in one year increments) to 2 nd October 2026												
OJEU Process	Restricted Procedure. Supplies. Notice Ref: 2022/S 000-012652. Award Ref: 2022/S 000-029093												
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition (ranked), <i>or</i> 2. Mixture of direct award and mini-competition, <i>or</i> 3. Mini competition • Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid • Lot 1 London, Lot 2 North West (England), Lot 3 North East (England), Lot 4 Yorkshire & Humber, Lot 5 West Midlands (England), Lot 6 East Midlands (England), Lot 7 South East (England), Lot 8 South West (England), Lot 9 East (England), Lot 10 North Wales, Lot 11 South Wales, Lot 12 Scotland, Lot 13 Northern Ireland • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 												
Framework Savings													
Category Manager	Kim Ashley												
Pricing	Tendered pricing held until 10 th November 2022. Option to review pricing quarterly (November, February, May & August)												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Arthur David	○						○	○			○		
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Bwydydd Oren Foods		○								○	○		
Country Fresh		○	○	○	○	○							
Foodari Ltd	○						○						
Fresh Connect	○						○						
Fresh Direct	○	○	○	○	○	○	○	○	○	○	○		
Fresh n Fruity	○						○						
Freshview Foods		○			○	○				○			
George Anderson													○
GW Price			○	○									
Harvest Fine Foods							○	○					
Holland Bazaar	○						○						
J&R								○					
John Palin		○	○	○	○	○	○	○	○				
Kale & Damson	○	○	○	○	○	○	○	○	○	○	○	○	○
McLays													○
Millside Fresh						○					○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
North Down Group													○
Oliver Kay (Bidfresh)	○	○	○	○	○	○	○	○	○	○	○	○	○
Ralph Livesey		○		○						○			
Reynolds	○	○	○	○	○	○	○	○	○	○	○	○	○
Set Produce		○											
Sheringhams	○						○	○					
Start Fresh						○							
Total Produce (Dole PLC/Mark Murphy)		○	○	○	○	○		○	○	○	○	○	
Urban Grocer													○

Contract Management

- Quarterly price reviews (February, May, August, November)
- Fresh F&V extremely volatile due to global weather patterns throughout 2022/23.
- First annual review meetings on-going throughout late September/early October 2023. Minutes to be made available following final meeting Mid-October.

Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

Start: 01/01/22 End: 31/12/23

Current status Awarded for 2 years with the option to extend by 2 further years.

OJEU Process Restricted Procedure. Supplies.

TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini-competition (New), *or*
 3. Mini competition
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing Option to review on a quarterly basis.

Suppliers

Bidfood	○
Brakes	○
British Premium Meats	○
Castell Howell Foods	○
CMB Foods	○
Country Valley Foods	○
County Foods Ltd	○
Douglas Willis Ltd	○
Freeman Catering Butchers	○
Harlech Food Service	○
John Sheppard Butchers	○
MC Kelly	○
McLays	○
Medina Quay	○
Midland Foods	○
MJ Birtwistle & Co	○
Mrs J C Altham & Sons	○
Owen Taylor & Sons	○
Solent Butchers	○
Underwood Meat Company	○
William White	○

Contract Management

- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
 - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
 - Solent also on monthly pricing as a response to supply chain conditions.
 - Harlech pricing reviews will be every two months as a response to supply chain pressures.
 - Sustainability reviews with suppliers are scheduled for July-22
 - First Annual Contract Review meetings commenced the week beginning 06-Feb-23 and have since been completed.
 - Altham's price review effective 1st May.
 - Birtwistles price review effective June 1st
 - Douglas Willis pricing will be effective from June 1st
 - Price changes across 41 lines from Brakes to align with GFC.
 - British Premium meats price review effective from July 1st.
-

Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

Start: 14/08/22 End: 13/08/24

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26											
OJEU Process	Open Procedure. Supplies. Ref: 2022/S 000-021944											
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 											
Framework Savings												
Category Manager	Hannah Myton-Wright											
Pricing	Option to review monthly											
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			
Contract Management	<ul style="list-style-type: none"> Previous framework expired on 13th May 2022. M&J closed sites in July 2022 and did not retender for the new framework. 											

Grocery, Frozen & Chilled Foods

Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Vegan and Vegetarian Foods for HE & FE (Lot 4), Grocery, Frozen and Chilled One-Stop for HE & FE (Lot 5), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8), Vegan and Vegetarian Foods for LA's and other organisations who meet TUCO membership criteria (Lot 9) and Grocery, Frozen and Chilled One-Stop for LA's and other organisations who meet TUCO membership criteria (Lot 10)

Start: 01/05/23 End: 30/04/27

Current status	2 years' fixed period. Option to extend by 2 x 12months; first extension due from 1 st May 2025
OJEU Process	FTS Contract Notice Ref: 2022/S 000-034643
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition, <i>or</i> 2. Mixture of direct award and mini-competition (New), <i>or</i> 3. Mini competition • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	(Source: <i>Quenelles</i>)
Category Manager	Jane Eve & Nicola Mellor
Pricing	4 x per annum 1 st February, 1 st May, 1 st August and 1 st November.

Tenderer	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5	Lot 6	Lot 7	Lot 8	Lot 9	Lot 10
BFS Group Ltd T/A Bidfood	Y	Y			Y	Y	Y			Y
Blakemore Foodservice	Y	Y			Y	Y	Y			Y
Brakes	Y	Y			Y	Y	Y			Y
Castell Howell Foods Ltd					Y					Y
Clegg's Chilled Food Service			Y	Y				Y	Y	
Creed Foodservice							Y			
Dunsters farm foodservice	Y	Y			Y	Y	Y			Y
fife creamery ltd			Y							
H.N.NUTTALL LTD	Y									
Harlech Foodservice Ltd	Y	Y			Y	Y	Y			Y
Hopwells Ltd		Y					Y			
J & R FOOD SERVICE LIMITED						Y				Y
KFF Foodservice	Y	Y			Y	Y	Y			Y
Lomond Fine Foods Ltd	Y	Y			Y					
Philip Dennis Foodservice Ltd						Y				

The Little Food Company Ltd	Y	Y			Y	Y	Y			Y
Trevors Foodservice	Y	Y			Y	Y	Y			Y
Vegetarian Express Ltd				Y					Y	

Contract Management

- Next Contract Review Meeting: April 24
 - New pricelists from 1st June 2023, 1st August 2023 and 1st November 2023.
 - New Account Manger for Vegetarian Express, Bushra Al-Salehi 07586 692037 Bushra.Al-Salehi@vegexp.co.uk
 - Twinings and Pukka have some excellent new teas and tea recipes with food pairing advice. Available via most of the distributors Pukka – James.Trevena@lipton.com & Twinings Aisha.khonat@twinings.com
 - McCains have some funds available to members wishing to run promotions around the new cheese products that were sampled at conference. Please contact Juliet.Robinson@mccain.co.uk
 - Unilever are keen to provide support to members on their products including Ben & Jerry. Please contact Lauren.Crook@unilever.com
 - CCEP products can be purchased via the GFC distributors, members should see the slides for details or contact Adam Bostock abostock@ccep.com
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Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

Start: 06/01/20 End: 05/01/24

Current status In 2 years' fixed period. Option to extend by 2 x further years; extension issued November 2021 and planned November 2022

OJEU Process Restricted Procedure. Supplies. Ref: 2019-OJS-304819
Hunter Ref: CAT11048-TU

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, or
 2. Mixture of direct award and mini-competition (New), or
 3. Mini competition
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings FY 18/19 – 0.04%

Category Manager Nicola Mellor

Pricing Annually

Suppliers	Lot 1	Lot 2
Bewleys Ltd	○	
Bridge Coffee Roasters	○	○
Café Direct Plc	⊖	⊖
Cafeology Ltd	○	○
Coffee Conscience Ltd	○	○
Lofbergs Ltd	○	○
Matthew Algie	○	○
Ringtons	○	○
Tchibo Coffee Int Ltd	○	○
The Nairobi Coffee & Tea Co Ltd	○	
York Coffee Emporium Ltd		○

Contract Management

- Currently being re-tendered
- Please note that the new framework will not start until 1st March 2024 so members having contracts that expire between 6th Jan and then are advised to extend please.

Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

Start: 01/09/22 End: 31/08/24

Current status	2 years fixed period. Option to extend by 2 x 12months.	
Procurement Process	Restricted Procedure. Services. Ref: 2022/S 000-007191	
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Direct award without re-opening competition <i>or</i> 2. Mini competition • See Buyers Guide & Tender Evaluation Report for full details • Further competition service available, free of charge, to TUCO members 	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
Suppliers	Lot 1	Lot 2
International Food Service Equipment Ltd	Yes	Yes
SDI Displays Ltd	Yes	
PSV Design Ltd	Yes	
Space Catering (UK) Ltd	Yes	Yes
Airedale Catering Equipment Ltd	Yes	Yes
Restaurant Design Associates Ltd (RDA)	Yes	Yes
442 Design Ltd	Yes	
Promart Manufacturing Ltd		Yes
Denby Catering Equipment Ltd		Yes
ABM Catering for Leisure		Yes
Contract Management	New Framework Live 01/09/22	

Kitchen Equipment Maintenance, Deep Cleaning & Ventilation Ducting Services

A services Framework agreement providing access to Catering and Dishwashing Equipment Maintenance (inc. gas services) (sub lot a), Refrigeration Equipment Maintenance (sub lot b), Kitchen Clean Services (covers kitchen deep clean, Kitchen ventilation, Duct cleaning) (sub lot c) and One Stop Shop (sub lot d)

Start: 01/06/23 End: 31/05/27

Current status	New Agreement
OJEU Process	Restricted Procedure. Services TUCO Ref: CAT11065-TU Contract Notice :2023/S 000-000173 Award Notice: 2023/S 000-013936
Call off guidelines	<ul style="list-style-type: none"> • Call off via: Further Competition or Request for Quotation • Lotted by region and services; therefore, all suppliers in that Lot must be invited to bid • See Buyers Guide for full details • Further competition service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	subject to annual review

Lot 1 – Scotland

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	

Lot 2 - Northern Ireland

No supplier has been awarded to this lot.

Lot 3 – Wales

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●	●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
TWO Services Ltd			●	

Lot 4 – North West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
Collingham Services Ltd	●	●	●	

The Acme Facilities Group		○	○		
Northern Equipment Ltd	Catering	○	○	○	○
NWCE Equipment Ltd	Foodservice	○	○		
TWO Services Ltd				○	

Lot 5 – North East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Collingham Services Ltd	Catering	○	○	○	
The Acme Facilities Group		○	○		
Northern Equipment Ltd	Catering	○	○	○	○
NWCE Equipment Ltd	Foodservice	○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

Lot 6 - Midlands

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Hatherley Services Limited	Commercial	○	○		
The Acme Facilities Group		○	○		
Northern Equipment Ltd	Catering	○	○	○	○
NWCE Equipment Ltd	Foodservice	○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

Lot 7 – South East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
NWCE Equipment Ltd	Foodservice	○	○		
TWO Services Ltd		○	○	○	○
Whitco Catering & Bakery Equipment Ltd.		○		○	○

ThermoServ Ltd	●		●	
Integral Services Limited t/a HCE		●		

Lot 8 – South West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
Apeiron Catering LTD	●	●		
Integral Services Limited t/a HCE	●	●		

Contract Management

New Framework live 1st June 2023

Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

Start: 24/01/22 End: 23/01/24

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2022/S 000-035614			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Henllan			○	○
Kent Dairy	○	○	○	○
Morris				○
Reynolds	○	○		
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly. Ron Chalker took the decision to withdraw from the framework (28.10.22) Pensworth Dairy went into administration on 16th February. 23.03.23 Fresh Pastures have taken the commercial decision to withdraw from Lots 1 & 3. Fresh Pastures went into administration on 24th July 2023. 			

Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales
 Lot 7: Scotland Lot 8: Northern Ireland

Start: 01/10/21 End: 30/09/25

Current status	New Agreement. Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition, <i>or</i> Mixture of direct award and mini-competition (New), <i>or</i> Mini competition Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid See Buyers Guide & Tender Evaluation Report for full details Further competition service available, free of charge, to TUCO members 							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	○	○	○	○	○	○	○	○
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	○	○	○	○	○	○	○	○
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	○	○	○	○	○	○		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	○	○	○	○	○			
Search Consultancy Ltd	○	○	○	○	○	○	○	

SNS RECRUITMENT LTD				○		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work			○	○	○	
Paterson Personnel Limited	○			○	○	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1st April 2023 to cover Government increases.

Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

Start: 01/07/2022 End: 30/06/2024

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Direct award without re-opening competition Mixture of direct award and mini competition Mini competitions Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid See Buyers Guide for full details Further competition service available, free of charge, to TUCO members 			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> Annual price review has been completed, new prices (1st September 2023 – 31st August 2024) are now available on Procure Wizard/TUCO website. 5th quarterly contract review is due October/November 2023 			

Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated soft drinks (Lot 1), Still soft drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5) Lot 6 One stop shop (lots 1-4)

Start: 01/10/22 End: 30/09/24

Current status Two-year agreement with option to extend by 2 further years;

OJEU Process Restricted Procedure

Supplies

Ref: **2022/S 000-010954**

Call off guidelines

- Call off via:
 1. Direct award without re-opening competition, *or*
 2. Mixture of direct award and mini competition (New), *or*
 3. Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
- Further competition service available, free of charge, to TUCO members

Framework Savings BT1 saving is 2.50%

Category Manager Mandy Johnston

Pricing

Suppliers	1	2	3	4	5	6
AG Barr	○	○	○	○		○
Bidfood	○	○	○	○		○
Brakes	○	○	○	○		○
Catering Services Supplies					○	
Coca Cola Enterprises	○	○	○	○		○
Dunsters Farm	○	○	○	○		○
Janes Beverages Foodservice					○	
Krogab					○	

Contract Management

- New documents are available on-line. Contract review meetings will be carried out on an annual basis. Sustainability reviews will be carried out on an annual basis, 6 months following contract reviews.
- Contract review meeting due September 2023.

Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

Start: 01/11/21 End: 31/10/23

Current status	Two-year agreement with option to extend by 2 further years;								
OJEU Process	DPS Services Ref: 2021/S 000-019327								
Call off guidelines	<ul style="list-style-type: none"> Call off via: <ol style="list-style-type: none"> Completion of stage 2 (Supplier Competition) Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid See Buyers Guide & Tender Evaluation Report for full details. Further competition service available, free of charge to TUCO members 								
Framework Savings									
Category Manager	Mandy Johnston								
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement								
Suppliers	1	2	3	4	5	6	7	8	9
Aerobic Technologies	●								
Biotech Europe	●								
Biffa				●		●			
Green Eco Technologies	●								
Elleteq Ltd	●			●					
Keenan Recycling			●	●			●		
Olleco		●		●	●	●	●		●
Ramco									●
Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment								

Contract Management

Sustainability review meetings took place with suppliers in May. Sustainability review meetings due in May 2023. Contract review meeting due in October 2023.

Provision of Temporary Structures

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

Start: 04/05/20 End: 03/05/24	
Current status	Agreement within 1 st of 4 year agreement
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353
Call off guidelines	<ul style="list-style-type: none"> • Call off via: <ol style="list-style-type: none"> 1. Completion of stage 2 (ITT) • Lotted by category not region; therefore all suppliers in that Lot must be invited to bid • See Buyers Guide for full details • Second stage ITT service available, free of charge, to TUCO members
Framework Savings	Process Savings £6k
Category Manager	Nicola Mellor
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Berry Marquees		☐	●	
Danco Plc		☐	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☐
PKL Group (UK) Ltd	●			
Relocatable		☐	☐	
Stockbridge Marquees			☐	
Field and Lawn		☐	☐	
Nationwide Marquee Hire Ltd		●	●	
Fews Marquees	●	●	●	●

Contract Management

This framework will end 3rd May 2024

TUCO White Label Delivery App

TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

	Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs
Current status	Commenced 2 nd December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

Vending

Supply and distribution of Confectionery snacks / ambient (Lot 1), Food including sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully managed vending machine service including reverse vending (Lot 5), Self-fill machines only (Lot 6), Reverse vending (Lot 7), Retail/convenience store vending (Lot 8), Mobile vending (Lot 9), Express vending (Lot 10) and Telemetry systems (Lot 11)

Start: 01/10/20 End: 30/09/24

Current status New agreement. Agreement within 3rd year of 4-year agreement.

OJEU Process Dynamic Purchasing System

Services

TUCO Ref: CAT11050-TU

OJEU Ref: 2020/S 035-083929

- Call-off guidelines
- Call off via:
 1. Completion of stage 2 (ITT)
 - Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
 - See Buyers Guide for full details
 - Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Natalie Phillips

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Abercromby Ltd	○	○	○	○	○			○			
ACM Environmental Ltd							○				
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Border Vending NW Ltd	○	○	○	○	○	○					
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Coca Cola Hellenic					○			○			
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	

Refresh Vending	○	○	○	○	○	○	○	○	○
Selecta UK	○	○	○	○	○	○	○	○	○
Upton Group	○		○	○	○	○		○	
VH Graddon					○			○	○
WEAREVIRI, PART OF THE WORK PERK	○	○	○		○			○	
Wilkes Vending Services	○	○	○	○	○	○			

Contract Management

- Latest Contract Review Meeting: November 2022.
- Sustainability review meetings were conducted in March-23 and minutes are available online.
- Lot 7 Reverse vending - The introduction of the Deposit Return Scheme in Scotland has been delayed until 1st March 2024.
- April-23 - Border Vending North-West Ltd newest additions on Lots 1 -6 and cover the North-West and North East.
- August-23 – ACM Environmental have been added to Lot 7 Reverse Vending covering all regions.
- August-23 – Coco Cola Hellenic have been added to Lot 5 Fully Managed Service and Lot 8 Retail / Convenience Store Vending
- October-23 – Contract review meetings scheduled for the week beg 02/10/23 with all suppliers with recorded spend.

New Agreements

The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

**Catering Light & Heavy
Equipment**

New framework awarded July 2023
Natalie Phillips

Hot Beverages –

SQ submissions are due on 20th October 2024 with an estimated go live date of 1st March 2024. The Lots have been updated to the following after discussion with the TWP.

- 1 Halls
- 2 Retail
- 3 Delivered Hospitality, Functions & Events.
- 4 Specialty (80+ point SCA Q Grading)
- 5 One-stop

Nicola Mellor

Alcohol –

Strategy complete and agreed by TWP. Working on the open tender documents with the retender to get underway in October. New framework due to go live on 15 March 2024.

Hannah Myton-Wright

**DipChem
(Disposables & Chemical)**

Strategy & research in progress 2023
Natalie Phillips

Convenience Retail

Currently at Research & Strategy stage. Would like volunteers for tender working party. Due to release tender January 2024 for new agreement to start 1st July 2024.