

## TUCO North-West Regional Meeting

Wednesday 13<sup>th</sup> March 2024 at 10:00 am

Brakes Warrington Depot, 3 Lockheed Road, Burtonwood, Warrington WA5 4AH

1. Welcome and Apologies
2. Minutes of the Last Meeting (24<sup>th</sup> October 2023) **All**
3. TUCO Board Update **MH**
4. TUCO Online **Jonny**
5. Procurement Update **Jane**
6. Presentation by Brakes
7. Member Updates **All**
8. Academy Update **Sarah**
9. Chefs' Forum **Graeme**
10. Sustainability **Sarah**
  - Menus of Change
11. AOB **All**
  - Presentations at future meetings
12. Date of Next Meeting

## TUCO North West Region Catering Group Meeting Tuesday 24<sup>th</sup> October 2023 at the University of Bolton MINUTES

<b>Attendees:</b>	Emma Stansfield [Chair]	Manchester
	Nicola Boland	NWUPC
	Ann Bickerstaffe	Liverpool
	Angela Church	Bangor
	Jane Eve	TUCO
	Judith Hoyle	TUCO
	Jane Hulmston	Bangor
	Karen Hunter	Bolton
	Sarah Jones	TUCO
	Mandy Johnston	Liverpool
	Jemma Lucas	Edge Hill
	Sarah McLoughlin	TUCO Academy
	Paul Murphy	Edge Hill
	Karen Norton	Bolton
Derek Rout	Bolton	
Alison Shedlock	Manchester	
<b>Via Teams:</b>	David Nuttall	Harper Adams
	Carol Yates	UCLAN
<b>Apologies:</b>	Alison Bates	Manchester
	Jonny Chambers	Keele
	Joanne Dooley	RNCM
	Dawn Vincent	Stoke-on-Trent

### 1. Welcome and Apologies

Apologies as listed above. Emma welcomed everyone to the meeting.

### 2. Minutes of the Last Meeting

These were taken as agreed.

### 3. Board Update for TUCO Chair, Phil Rees-Jones

Phil confirmed that Chefs' Competitions will be back in 2024. We have agreed a partnership with KCL on Menus of Change. Back in 2017 TUCO undertook some research on business modules in HE, so we have now just re-commissioned this. He asked that if any members want us to do any research, then please let us know.

### *TUCO Foundation*

We are in the process of setting this up and there are some tax efficiencies to be gained from this.

### *Menus of Change*

One of the Board members has asked if TUCO can resource the auditing of this.

### *TUCO Strategy*

We are looking at research to help with this. Our competitors provide a procurement service but nothing else. Litmus are currently looking at competitor analysis and member engagement.

Financially, TUCO are in a very strong position. Value for Money Reports are about to be sent out. It costs £100 to be a full member of TUCO. For this you get access to training, free places at the summer conference, subsidized study tours and a place at the winter conference.

## **4. Procurement Report**

Supplier market reports are now available including the UKUPC, TUCO Value for Money and the quarterly Intelligence Report. TUCO sends out savings reports on a quarterly basis.

On tenders the new Hot Beverage agreement starts on 1<sup>st</sup> March 2024. Convenience Retail is at the Research and Strategy stage. Jane asked for any volunteers for the Tender Working Party. The DipChem tender schedule will be issued late November so the framework has been extended. Food Waste has been extended until 31<sup>st</sup> October 2025. Work is currently underway on the Greenhouse Gas Calculator system. Alcohol is being re-tendered using the open procedure. Revised pricing came out in August. It will be extended until 15<sup>th</sup> January 2024 until the new framework is in place. There has been a review meeting for the suppliers on the CICS framework, along with meeting for other agreements. There is a new Account Manager for Vegetarian Express, Bushra Al-Salehi. Unilever are keen to provide support to members on their products, including Ben & Jerry's Scoop Shop.

We will be continuing with our NPD page on the website for members to try and feedback on new products.

On the Convenience Retail framework, Kim is writing an article for the TUCO magazine on the cocoa supply chain for confectionery.

## **5. TUCO Academy**

Sarah and Camilla have been very busy with compliance courses. An example of the value of compliance courses that the Academy runs includes the Level 4 Food Safety qualification which is only £99! This can cost upwards of £450 elsewhere. As well as compliance courses, we are still doing soft skills such as Finance for Non-Finance Managers. We also have Report Writing and Presentation Skills this month. Just as a reminder that anybody from the university can attend courses not just the catering staff, the university is a member so anyone employed can use the CPD opportunities. We are looking at delivering webinars for juniormanagers and team leaders as we have had feedback that, with the middle level of managers which has been removed in the last few years, there is some developmental need for skills and confidence at the lower level. Topics for this includes an Introduction to Leadership, Communication, Delegation & Feedback and Conflict Resolution etc.

This will be CPD accredited and will help managers improve their skills with their direct reports. On 14<sup>th</sup> November there will be a course for Visual Merchandising and Customer Skills to be held in Manchester with a Christmas twist. There will be a further one held in London on 17<sup>th</sup> April.

Study Tours include:

Food to Go in Leicester and Frankfurt – April.

Colombian Coffee Study Tour – 11<sup>th</sup> May.

South Korea including Student Conference – 18<sup>th</sup> to 26<sup>th</sup> May

London Street Food and Food Court Tour

Italian Wine, Beer and Olive Oil Tour – September

Forest Green Rovers – all players have plant-based food and the stadium is totally green

NACUFS Conference in July in Kentucky

We recently held a meeting with the Academy Steering Group on the 28<sup>th</sup> of September which will help form the basis of a business plan.

Sarah is looking for venues for the Winter Conference in 2024. This year the theme is the Cost of Living Crisis. Harper Adams will be delivering a session on Food Waste and we will finish off with 'The Flygerians' who will present to us on their Nigerian Street Food as well as making some canapes for the pre-Conference dinner. There will be a study tour following the Conference.

## 6. NWUPC Update

Nicola reported that she herself joined in September and they also have two new procurement trainees, Nadia and Emmanuel. They are currently developing a management strategy and conducting a membership survey. They have awarded the contract for their new website to DOWO. The new website will have a discussion forum and will be much more interactive. They have recently refunded all the members' subscription fees so that they get a free year's membership. They are currently looking at options for their 2024 Conference and the next NWUPC Board Meeting will be on 7<sup>th</sup> December.

## 7. Member Updates

### *Bolton*

They have just had Black History Month with a different recipe every day. They have taken 3 of the recipes and put them on the winter menus. They have just gone through a huge graduation and they will be introducing an alcohol-free sparkling wine. They have run some internal competitions for the chefs including a vegan and vegetarian option. Every Wednesday night the chefs give a cookery demonstration to the students in their own time and will be selling their poppy cakes for Remembrance Day. They recently held a record-breaking Open Day. They have also set their dates for their Christmas Lunch.

### *Bangor*

Angela has just taken over the catering of the Management Centre. They had a collaboration with a local restaurant for Black History Month and will be bringing in some externals for their Open Days. Angela is very interested in TUCO's research on healthy eating. They have just been accredited with Fair Trade at the basic level.

## *Edge Hill*

They have just finished their re-furb. Jemma has now taken over Paul's role. Transactions and takings are up.

## *Liverpool*

They now have a new Director of Procurement who has joined them from the NHS. Mandy has taken over Ann's old role. They have split their safety policy into two for production and non-production. They have re-launched the Food Court over in the Guild. They are also re-furbishing the student catering area and will re-open as the Bistro. Ann has helped to set up the student pantry. They have also been introducing Food Waste.

## *Manchester*

Alison reported that business is back to pre-COVID days with higher student numbers. Catered halls are full and bars are very busy. They are looking at a refill scheme for coffee cups and are working with three companies for their refill cups. The big launch will be during Welcome Week next September. They have opened the Manchester Museum café which has been shut for two years. This is completely vegetarian and is one of the busiest cafes on campus. They are hosting the Times Higher Education Academic Summit. They have also recently switched from Coke to Britvic with absolutely no complaints. They recently received one star in Fair Trade. Their catering procurement contact of many years, Nichola Gill, has now left. They had 24,000 people at their first Open Day, with a huge interest in their catered halls.

## *Harper Adams*

Harper are back to pre-COVID levels and everywhere is busy. They have also changed from Coke to Pepsi. They have found that they are selling a lot of packages for their catered halls. They have a couple of new campuses opening and a new Pathology Unit. It appears that many members have moved over to Britvic from Coke.

## **8. Menus of Change**

We have now had 13 pledges from universities who are going to adopt the 24 principles. There is no pressure to adopt all 24. All pledges will gain access to the system which is being written at the moment to make the principles more 'British'. Members can then share the information and knowledge. This will make us more compliant to People and Planet. There is also a lot of support from the Chefs' Forum. Sarah also mentioned the collaboration with Culinary Medicine UK who are helping to support health practitioners to understand more about healthy nutrition. There will be either a Level 2 or Level 3 Qualification via the Chefs' Forum. There will be another study tour to the CIA next year which will include a visit to both Harvard and Yale on 10<sup>th</sup> to 15<sup>th</sup> June 2024.

## **9. Presentation by the Alcohol Fee Drinks Company**

The presentation is attached to these Minutes.

## **10. Any Other Business**

There was no further business so the meeting was terminated.

## **11. Dates for Next Meeting**

This will be held on Wednesday 13<sup>th</sup> March 2024 at Brakes' Warrington depot.

# TUCO Framework Report

Submitted by Jane Eve, Head of Contracts

Jane.eve@tuco.ac.uk

Version: February 2024

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## Contact details – TUCO Contracting Team

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## About TUCO's framework agreements

### We currently use 3 types of procedure under Public Contracts Regulations 2015

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- Restricted** The 2 stage, restricted procedure permits TUCO to "pre-qualify" suppliers based on their financial standing and technical or professional capability so as to narrow the number permitted to submit bids at the ITT stage (i.e. stage 2).
- Open** In an open procedure, anyone may submit a full tender as there is no "pre-qualification" of bidders.
- DPS** There are two stages to this procedure; similar to the more commonly used restricted procedure, stage one is the pre-qualification stage and stage two is the award stage. **TUCO have already carried out stage one in order to create a pre-qualified list of suppliers however approved users (i.e. Buyers / TUCO Members) MUST complete Stage 2.** Approved users (buyers, TUCO members) award individual local contracts through the DPS. The buyer (TUCO member) invites all potential suppliers on the DPS (authorised supplier list) or within a particular lot to participate in a further competition bid for a specific contract. Suppliers must have a minimum of 10 days to submit their tender. Suppliers are not obliged to bid. All stage 2 document templates have already been created and are available for members to download and tailor to their individual requirements before issuing to the DPS suppliers. A contract award notice must be placed within 30 days of award by the TUCO member.

FCS

### TUCO's Further Competition Service

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We recognise that some of our members do not have the resources or product knowledge to maximise the benefits of our agreements or to constantly benchmark pricing and service. That's where the TUCO FCS service can help.

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<b>TUCO run FCS across the TUCO agreements</b>	Offered for free for members, analysing your procurement methods remotely and helping you get the best deal using the TUCO frameworks. Think of it like an audit of your procurement.
<b>Offering more value for members</b>	After speaking to some of our members about their buying practices, we know that we can provide one-on-one support to really drive down prices further.
<b>The benefits</b>	The contracting team will help you to drive greater efficiencies and savings that are specific to your institution. The day to day procurement will remain with you but TUCO will offer the added value part: we'll carry out a review of their procurement, your buying habits, and with the permission of that member we will conduct a further competition across our agreements and refine the terms and conditions under which they're buying. Single-source or dual-source products and really leverage your position and maximise. A benefit of this is the consolidation of products into the core list so that you are benefitting fully from TUCO's net prices, which are proven to be industry leading.

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## Alcohol

Supply and distribution of Draught Beers & Cider (Lot 1), PPS Beers & Cider (Lot 2), Spirits & fortified Wines (Lot 3), Core Wines and all wines (Lot 4), One Stop Shop (Lot 5) and Independent Brewers (Lot 6)

**Start: 16/01/20 End: 15/01/24**

Current status	Extended (4 <sup>th</sup> year) until 15 <sup>th</sup> January 2024
OJEU Process	Restricted Procedure. Supplies. Ref: 2020/S 041-098051
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	Process savings £6k
Category Manager	Hannah Myton-Wright
Pricing	31 <sup>st</sup> March 2020 and then annually 1 <sup>st</sup> March (to include budget changes)

Supplier/Lot	1	2	3	4	5	6
Bidfood Unity Wines		○	○	○		
Carlsberg Marstons Brewing Company Ltd	○	○	○	○	○	
House of Townend			○	○		
JW Filshill		○	○			
LWC Drinks	○	○	○	○	○	○
Matthew Clark Wholesale	○	○	○	○	○	
Molson Coors Brewing Co	○	○	○	○	○	
SH Jones			○	○		
SIBA						○
Stewart Wines				○		
Tanners			○	○		



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Contract Management

- Heineken no longer delivering direct (via Matthew Clark Wholesale or LWC)
  - Suppliers can review pricing March 2020; then remains fixed for 12 months
  - Carlsberg have changed their name from Carlsberg UK to Carlsberg Marstons Brewing Company Ltd. No change to company number or requirement to novate the contract.
  - CRMs for 2023 took place in February (14<sup>th</sup> -16<sup>th</sup>). See minutes for details. Meetings with brand owners also included in the minutes. Sustainability review meetings also took place with suppliers. Minutes available on website
  - Suppliers submitted revised pricing in August to include duty changes.
  - The current agreement will have a short extension applied whilst the retender is being done – until 14.03.24
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## Catering Light & Heavy Equipment

Supply and distribution of: Lot 1 Light Catering Equipment - One Stop Shop; Lot 2 Catering Uniforms including PPE; Lot 3 Cookware; Lot 4 Refrigeration; Lot 5 Ware Washing; Lot 6 Heavy Catering Appliances; Lot 7 Heavy Equipment - One Stop Shop.

**Start: 10/07/2023**      **End: 09/07/2025 (Further extended to 09/07/2027)**

Current status	Within 1 <sup>st</sup> year						
Procurement Process	Open Procedure. Supplies. Ref: CAT11064-TU / Ref: 2022/S 000-032345						
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region, therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>						
Framework Savings	Process savings £6k						
Category Manager	Natalie Phillips						
Pricing	Annual Price Review						
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>
ABM Catering			○				
All Purpose	○	○	○				
Alliance Disposables	○		○			○	
Bunzl UK t/a Lockhart	○	○	○	○	○	○	○
CLR Service & Sales					○	○	
Crosbys Catering Supplies	○	○	○	○	○	○	○
Denby Catering Eqmt	○		○	○	○	○	○
Falcon Foodservice Eqmt			○				
Fox Catering Equipment							○
H.G Stephenson Ltd	○	○					
Instock Disposables Ltd	○	○	○	○	○	○	○
Kitchequip.co.uk	○		○	○	○	○	
Nelson Dish & Glasswashing					○		
Nisbets Plc	○	○	○	○	○	○	
NWCE Limited			○	○	○	○	○
Space Catering (UK) Ltd				○	○	○	○
Stephens Catering Eqmt Ltd	○	○	○	○	○	○	○
Swift Maintenance Ltd			○	○	○	○	○
The Acme Facilities Group			○	○	○		
Universal Unity Limited	○	○	○	○		○	○
<b>Contract Management</b>	<ul style="list-style-type: none"> <li>New framework agreement awarded 10<sup>th</sup> July.</li> <li>Initial framework price reviews permitted 15<sup>th</sup> August</li> <li>IDL Engineering Services Ltd removed from framework effective 06/11/2023 as per their request.</li> </ul>						

## Catering Innovation & Concept Solutions (CICS)

Supply and distribution of European Food (Lot 1), Asian food (Lot 2), North & South American food (Lot 3), ROW food (Lot 4), Sweet treats (Lot 5), Bakery, Bread & Coffee shop (Lot 6), Drinks - non-alcoholic (Lot 7), Drinks - alcoholic (Lot 8), Premium concepts (Lot 9), Rented space / licenced or "master licensee" model (Lot 10), Technology/equipment (Lot 11)

**Start: 01/06/21 End: 31/05/26**

Current status New agreement. Agreement within 1st of 5-year agreement.

OJEU Process Dynamic Purchasing System

Supplies/Services

TUCO Ref: CAT11053-TU

FTS Ref: 2021/S 000-006988 (published 6<sup>th</sup> April)

Call off guidelines

- Call off via:
  1. Completion of stage 2 (ITT)
- Lotted by category not region; therefore all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Second stage ITT service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
Bean Coffee Liverpool No 9 Ltd						○	○			○	
BGL Reiber											○
Bombay Halwa	○	○	○	○							
Bray Foods Ltd						○					
Brewfitt							○				○
Calyx Drinks							○				
Change Please							○		○	○	
Chicken Joes	○	○	○	○							
Costa Coffee									○	○	
Datasym UK Ltd											○
Dawn Foods						○					
Delice DeFrance						○					
Deli Lites (Ireland) Ltd						○					
Ecups											○
Funnybones			○								
Fwip					○						
Gamtol Ltd t/a Monika											○
JM Posner					○	○					

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11
King Asia		○									
Kitchen Operating System											○
Navitas Digital Safety Limited											○
Nero Holdings									○	○	
Nestle UK Ltd									○		
Nissi Foods				○		○					
Nutritics											○
Pasta King	○	○	○								
Pizza Plus	○										
Pre-order Pods											○
Rollover			○			○					
Sessions Market	○	○	○			○				○	
SeeWoo UK Limited		○								○	
SV365Technologies											○
Taipec Ltd		○					○				
Tanpopo Japanese Food		○									
Technik2 Energy Solutions											○
The Alcohol Free Drinks Company							○				
Theos Food Company	○										
The triSaaS Group Ltd											○
TUGO	○		○	○							
UCC Coffee Ltd									○		
Vegetarian Express	○	○	○	○		○					
YumChop		○		○							○

Contract Management

- Platinum Foods aka Nissi Foods name change to Nissi Foods
- June 22. The SQ will remain open going forward for any new and resubmissions and will no longer close every August, November, February and May as first advertised.
- Freshfayre closed their sites in July 2022.
- CRM's took place with 13 suppliers in June 2023. See the website for the minutes.

## Convenience Retail

Supply and distribution of convenience retail products and services. Lot 1 Confectionery, Snacks and Soft Drinks, Lot 2 Cakes (Ambient, Chilled, Fresh & Frozen), Lot 3 Convenience Retail Grocery (Ambient, Chilled Fresh & Frozen), Lot 4 Convenience Retail Alcohol, Lot 5 Convenience Retail Non-Food, Lot 6 Cigarettes, Tobacco, E-Cigarettes and associated products, Lot 7 One Stop Shop (incl. all above)

**Start: 01/07/2020 End: 30/06/2022 + 2 x 1 year extensions.**

Current status **Final 4<sup>th</sup> of 4 years.** In tender writing stage for new agreement to commence 01/07/2024. Tender to be released w/c 4<sup>th</sup> March 2024.

OJEU Process Open Procedure  
OJEU Ref: 2019/S 244-599508, TUCO Ref: CAT11046-TU, Award Ref: 2020/S 128-314867

Call off guidelines

- Call off via:  
Direct award without re-opening competition, *or*  
Mixture of direct award and mini competition (New), *or*  
Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid
- See Buyers Guide for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings Average Savings across suppliers 15.14%

Category Manager Kim Ashley

Pricing All tendered pricing submissions to be valid until 1st July 2020  
Following this price reviews will be carried out bi-annually (every 6 months) for all products.

Supplier/Lot	1	2	3	4	5	6	7
AF Blakemore & Son Ltd			○	○	○	○	○
Adamsons Drinks Ltd	○						
BB Foodservice	○		○	○	○	○	○
BFS Group T/A Bidfood	○	○					
Brakes	○	○					
Chapple & Jenkins	○			○			
Dunsters Farm	○						
Fulfil UK		○					
Handmade Speciality Products		○					
J.W. Filshill Ltd	○		○	○	○	○	○
LWC Drinks				○			
M1 Confectioners	○						
Premcrest Ltd	○	○	○		○		
Sugro Distribution Ltd	○						
Total number per lot	10	5	4	5	4	3	4

Contract Management

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Annual review meetings on going September/October 2023. Minutes to be available to view following final meeting mid-October 2023.

Unilever are keen to provide support to members on their products including Ben&Jerry scoop shop. Please contact [Lauren.Crook@unilever.com](mailto:Lauren.Crook@unilever.com)

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## Disposables & Kitchen Chemicals

### Supply and distribution of Disposable Products (Lot 1A), Reusable Alternatives to Disposables (Lot 1B), Chemicals (Lot 2) and Allergen Labelling Software System (Lot 3), One Stop Shop (Lot 4)

Start: 16/12/19 End: 15/12/23

Current status	In 2 years, fixed period.
OJEU Process	Open Procedure. Supplies. OJEU Ref: 2020/S 008-013400
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	FY 18/19 – 0.85%
Category Manager	Natalie Phillips
Pricing	Annually

Supplier/Lot	Lot 1a	Lot 1b	Lot 2	Lot 3	Lot 4
All Purpose Cleaning and Catering Supplies Ltd	○	○	○	○	○
Alliance Disposables Ltd	○	○	○	○	○
Arrow County Supplies	○		○		
BCS	○		○		
BFS Group Ltd T/A Bidfood	○	○	○	○	○
Bowak Ltd	○		○	○	
Bunzl Catering Supplies	○	○	○		
Diversey Ltd			○		
GMC CORSEHILL LTD	○		○		
H.G. Stephenson Ltd	○	○	○	○	○
HAMILTON & POLLOCK (2012) LTD	○				
Industrial Cleaning Supplies (Liverpool Limited)	○	○	○	○	○
Instock Disposables Limited	○	○	○	○	○
KeepCup Ltd		○			
Lothian Supply Company Ltd	○	○	○	○	
Magenta (UK) Ltd	○	○	○		○
Nivek Catering Supplies Limited	○	○	○	○	○
Planglow Ltd.				○	
TRI-STAR PACKAGING SUPPLIES LTD	○				
UNICO LTD	○	○	○		
Vertella	○	○	○	○	○
Wray Bros Ltd			○		

## Contract Management

- 1st Supplier details on the website.
- Annual contract review November 2020.
- Magenta Ltd changed name to Catering24
- PPE availability and price spikes due to COVID 19
- Industrial Cleaning Supplies (Liverpool Limited) changed name to Wareuk.com
- First two quarters of the year have seen considerable increases in paper products, Foil, parchment. Significant increases on paper-based tableware products to be expected in coming months.
- May-22 Diversey globally implemented an energy surcharge of 7% as a direct result of the inflation driven from the current Ukraine / Russia conflict
- Bidfood, H.G Stephenson's, Catering24 and Tri-Star packaging have confirmed they cannot supply Northern Ireland. Website documents will be updated to reflect this.
- Sustainability reviews with suppliers are scheduled for July-22
- Annual Contract Review meetings with suppliers were conducted the week beginning 12-Dec-22 and have since been completed.
- Essity paper products have increased through Bunzl effective 01/06/23, this affects 12 lines.
- Nivek have adjusted pricing on 13 items effective 01/07/23
- Diversey price review was supposed to go-live Jan-24, but they're having technical issues with loading prices. This will be reflected through distributor prices.
- Ecolabs have issued a 3.9% price adjustment to their products effective 1<sup>st</sup> Jan-24, This will be reflected through distributor prices.
- Bidfood and Alliance national price reviews effective from February-24
- Framework has been extended to the 15<sup>th</sup> July 2024



## EPOS Systems

Supply and distribution of EPOS SYSTEMS. Lot 1 Hardware and Software and Lot 2 Software Only.

**Start: 15/04/21 End: 14/04/23 EXT 14/04/24 & 14/04/25**

<b>Current status</b>	New agreement. Agreement within 2nd of 4-year agreement.
<b>OJEU Process</b>	Dynamic Purchasing System Services TUCO Ref: CAT11054-TU OJEU Ref: 2021/S 000-002916
<b>Call off guidelines</b>	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>
<b>Framework Savings</b>	
<b>Category Manager</b>	Li Davies
<b>Pricing</b>	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2
Access Group	●	●
Bleep PLC	●	
Datasym	●	●
<b>Haven Ltd</b>	●	●
Hardacre IT Limited t/a WRS Systems	●	●
Kapture	●	●
MCR Systems Ltd	●	●
Uniware	●	
Zonal Retail Data Systems Ltd.	●	●
IT's Lolly Ltd	●	●
Fidelity Systems Ltd	●	

### Contract Management

- New Supplier – Fidelity Systems Ltd awarded on 18-09-2023
- Supplier details on the website.

## Fresh Fruit & Vegetables

Supply and distribution of Fruit and Vegetables to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), Scotland (Lot 12) and Northern Ireland (Lot 13)

**Start: 03/10/2022 End: 02/10/2024**

Current status	Within first 2 years' fixed period. Option to extend by 2 further years (in one year increments) to 2 <sup>nd</sup> October 2026												
OJEU Process	Restricted Procedure. Supplies. Notice Ref: 2022/S 000-012652. Award Ref: 2022/S 000-029093												
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition (ranked), <i>or</i></li> <li>2. Mixture of direct award and mini-competition, <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>• Lot 1 London, Lot 2 North West (England), Lot 3 North East (England), Lot 4 Yorkshire &amp; Humber, Lot 5 West Midlands (England), Lot 6 East Midlands (England), Lot 7 South East (England), Lot 8 South West (England), Lot 9 East (England), Lot 10 North Wales, Lot 11 South Wales, Lot 12 Scotland, Lot 13 Northern Ireland</li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>												
Framework Savings													
Category Manager	Kim Ashley												
Pricing	Tendered pricing held until 10 <sup>th</sup> November 2022. Option to review pricing quarterly (November, February, May & August)												
Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
Arthur David	○						○	○			○		
Brakes	○	○	○	○	○	○	○	○	○	○	○	○	○
Bwydydd Oren Foods		○								○	○		
Country Fresh		○	○	○	○	○							
Foodari Ltd	○						○						
Fresh Connect	○						○						
Fresh Direct	○	○	○	○	○	○	○	○	○	○	○		
Fresh n Fruity	○						○						
Freshview Foods		○			○	○				○			
George Anderson													○
GW Price			○	○									
Harvest Fine Foods							○	○					
Holland Bazaar	○						○						
J&R								○					
John Palin		○	○	○	○	○	○	○	○				
Kale & Damson	○	○	○	○	○	○	○	○	○	○	○	○	○
McLays													○
Millside Fresh						○					○		

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12	13
North Down Group													○
Oliver Kay (Bidfresh)	○	○	○	○	○	○	○	○	○	○	○	○	○
Ralph Livesey		○		○						○			
Reynolds	○	○	○	○	○	○	○	○	○	○	○	○	○
Set Produce		○											
Start Fresh						○							
Total Produce (Dole PLC/Mark Murphy)		○	○	○	○	○		○	○	○	○	○	
Urban Grocer													○

Contract Management

- Quarterly price reviews (February, May, August, November).
- Annual review meetings held late September/early October 2023. Minutes available on TUCO website.
- Sheringham's/The Menu Partners no longer part of the TUCO Framework Agreement. Company restructure led to them deciding that they could no longer service TUCO accounts.
- New import legislation causing delays to Fresh produce coming into the UK. Further detail in UKUPC report and TUCO magazine.

## Fresh Butchered Meat & Poultry

Supply and distribution of butchered meat and poultry

**Start: 01/01/22 End: 31/12/24**

Current status	Awarded for 2 years with the option to extend by 2 further years. Currently in 3 <sup>rd</sup> year extension period.
OJEU Process	Restricted Procedure. Supplies. TUCO Ref: CAT11057-TU OJEU Ref: 2021/S 000-018470 Award Reference:
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition, <i>or</i></li> <li>2. Mixture of direct award and mini-competition (New), <i>or</i></li> <li>3. Mini competition</li> </ol> </li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	
Category Manager	Natalie Phillips
Pricing	Option to review on a quarterly basis.

### Suppliers

Bidfood	<input type="radio"/>
Brakes	<input type="radio"/>
British Premium Meats	<input type="radio"/>
Castell Howell Foods	<input type="radio"/>
CMB Foods	<input type="radio"/>
Country Valley Foods	<input type="radio"/>
County Foods Ltd	<input type="radio"/>
Douglas Willis Ltd	<input type="radio"/>
Freeman Catering Butchers	<input type="radio"/>
Harlech Food Service	<input type="radio"/>
John Sheppard Butchers	<input type="radio"/>
MC Kelly	<input type="radio"/>
McLays	<input type="radio"/>
Medina Quay	<input type="radio"/>
Midland Foods	<input type="radio"/>
MJ Birtwistle & Co	<input type="radio"/>
Mrs J C Altham & Sons	<input type="radio"/>
Owen Taylor & Sons	<input type="radio"/>
Solent Butchers	<input type="radio"/>
Underwood Meat Company	<input type="radio"/>
William White	<input type="radio"/>

- Extreme increases across the board against most meats chicken, duck, pork, beef and lamb.
  - MJ Birtwistles have implemented monthly pricing due to the continuous increases they are incurring from their supply chain.
  - Solent also on monthly pricing as a response to supply chain conditions.
  - Harlech pricing reviews will be every two months as a response to supply chain pressures.
  - Sustainability reviews with suppliers are scheduled for July-22
  - First Annual Contract Review meetings commenced the week beginning 06-Feb-23 and have since been completed.
  - Altham's price review effective 1st May.
  - Birtwistles price review effective June 1<sup>st</sup>
  - Douglas Willis pricing will be effective from June 1<sup>st</sup>
  - Price changes across 41 lines from Brakes to align with GFC.
  - British Premium meats price review effective from July 1st.
  - Framework extension letters were issued in November-23, the framework is now in its first extension year.
  - Birtwistles price review effective from January-24
  - Bidfood, Brakes and Harlech price reviews effective from the beginning of February.
  - Annual contract meetings conducted week beginning 05-Feb-24. Meeting minutes will be made available on the Tuco website by the end of February.
-

## Fresh Fish & Seafood

Supply and distribution of fresh fish and seafood to Members situated in London (Lot 1), North West (Lot 2), North East (Lot 3), Yorkshire & The Humber (Lot 4), West Midlands (Lot 5), East Midlands (Lot 6), South East (Lot 7), South West (Lot 8), East (Lot 9), North Wales (Lot 10), South Wales (Lot 11), and Scotland (Lot 12). *NB: Lot 13 not awarded due to lack of interest from suppliers from Northern Ireland.*

**Start: 14/08/22 End: 13/08/24**

Current status **New Agreement.** Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 13.08.26

OJEU Process Open Procedure. Supplies. Ref: 2022/S 000-021944

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini-competition (New), *or*
  3. Mini competition
- Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
- See Buyers Guide & Tender Evaluation Report for full details
- Further competition service available, free of charge, to TUCO members

Framework Savings

Category Manager Hannah Myton-Wright

Pricing Option to review monthly

Suppliers/Lot	1	2	3	4	5	6	7	8	9	10	11	12
Direct Seafood	○	○	○	○	○	○	○	○	○	○	○	○
Reynolds Catering	○	○	○	○	○	○	○	○	○	○	○	○
The Stickleback Fish Company	○						○	○	○			

Contract Management

- Previous framework expired on 13<sup>th</sup> May 2022.
- M&J closed sites in July 2022 and did not retender for the new framework.
- CRMs & Review of Net + took place with suppliers November 2023

## Grocery, Frozen & Chilled Foods

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Supply and distribution of Grocery and Chilled Foods for HE & FE (Lot 1), Frozen and Chilled Foods for HE & FE (Lot 2), Chilled Foods for HE & FE (Lot 3), Vegan and Vegetarian Foods for HE & FE (Lot 4), Grocery, Frozen and Chilled One-Stop for HE & FE (Lot 5), Grocery and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 6), Frozen and Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 7), Chilled Foods for LA's and other organisations who meet TUCO membership criteria (Lot 8), Vegan and Vegetarian Foods for LA's and other organisations who meet TUCO membership criteria (Lot 9) and Grocery, Frozen and Chilled One-Stop for LA's and other organisations who meet TUCO membership criteria (Lot 10)

**Start: 01/05/23 End: 30/04/27**

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Current status	2 years' fixed period. Option to extend by 2 x 12months; first extension due from 1 <sup>st</sup> May 2025
OJEU Process	FTS Contract Notice Ref: 2022/S 000-034643
Call off guidelines	<ul style="list-style-type: none"><li>• Call off via:<ol style="list-style-type: none"><li>1. Direct award without re-opening competition, <i>or</i></li><li>2. Mixture of direct award and mini-competition (New), <i>or</i></li><li>3. Mini competition</li></ol></li><li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li><li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li><li>• Further competition service available, free of charge, to TUCO members</li></ul>
Framework Savings	<i>(Source: Quenelles)</i>
Category Manager	Jane Eve & Nicola Mellor
Pricing	4 x per annum 1 <sup>st</sup> February, 1 <sup>st</sup> May, 1 <sup>st</sup> August and 1 <sup>st</sup> November.

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(Lot 1 – 5 are for supply to the HE and FE members of TUCO)

**Lot 1 – Grocery & Chilled**

**Lot 2 – Frozen & Chilled**

**Lot 3 – Chilled**

**Lot 4 – Vegan & Vegetarian**

**Lot 5 – Grocery, Frozen & Chilled One-stop**

(Lots 6 - 10 are for suppliers wishing to supply the Local Authorities and other organisations who meet TUCO membership criteria)

**Lot 6 – Grocery & Chilled**

**Lot 7 – Frozen & Chilled**

**Lot 8 – Chilled**

**Lot 9 – Vegan & Vegetarian**

**Lot 10 – Grocery, Frozen & Chilled One-stop**

Tenderer	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5	Lot 6	Lot 7	Lot 8	Lot 9	Lot 10
BFS Group Ltd T/A Bidfood	Y	Y			Y	Y	Y			Y
Blakemore Foodservice	Y	Y			Y	Y	Y			Y
Brakes	Y	Y			Y	Y	Y			Y
Castell Howell Foods Ltd					Y					Y
Clegg's Chilled Food Service			Y	Y				Y	Y	
Creed Foodservice							Y			
Dunsters farm foodservice	Y	Y			Y	Y	Y			Y
fife creamery ltd			Y							
H.N.NUTTALL LTD	Y									
Harlech Foodservice ltd	Y	Y			Y	Y	Y			Y
Hopwells Ltd		Y					Y			
J & R FOOD SERVICE LIMITED						Y				Y
KFF Foodservice	Y	Y			Y	Y	Y			Y
Lomond Fine Foods Ltd	Y	Y			Y					
Philip Dennis Foodservice ltd						Y				
The Little Food Company Ltd	Y	Y			Y	Y	Y			Y
Trevors Foodservice	Y	Y			Y	Y	Y			Y
Vegetarian Express Ltd				Y					Y	

Contract Management

- Next Contract Review Meeting: April 24
- New pricelists from 1<sup>st</sup> February, 1<sup>st</sup> May, 1<sup>st</sup> August and 1<sup>st</sup> November Annually.



## Hot Beverage Dispensing Equipment & Ingredients

Supply and distribution of hot beverage ingredients, equipment and associated products

**Start: 01/03/24 End: 29/02/28**

Current status	In 2 years' fixed period. Option to extend by 2 x further years until 29 <sup>th</sup> February 2028
OJEU Process	Restricted Procedure. Supplies. Ref: 2023/S 000-027219 Hunter Ref: CAT11068-TU
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, or</li> <li>Mixture of direct award and mini-competition (New), or</li> <li>Mini competition</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	
Category Manager	Nicola Mellor
Pricing	Annually
Lots	<ul style="list-style-type: none"> <li>Lot 1 – Halls, Hot Beverage Ingredients, equipment and associated coffee shop products.</li> <li>Lot 2 – Retail, Hot Beverage Ingredients, equipment and associated coffee shop products.</li> <li>Lot 3 – Delivered Hospitality, Functions and Events, Hot Beverage Ingredients, equipment and associated coffee shop products.</li> <li>Lot 4 – Speciality coffee ingredients (80+ point SCA Q grading), equipment and associated coffee shop products.</li> <li>Lot 5 – One-Stop for all Hot beverage related products and equipment for all operational areas.</li> </ul>

Supplier	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5
Bridge Valley Group T/A Bridge Coffee Roasters	Y	Y	Y	Y	Y
Cafedirect Roastery Limited	Y	Y	Y	Y	Y
Cafeology Limited	Y	Y	Y	Y	Y
Coffee Conscience Ltd	Y	Y	Y	Y	Y
Lincoln & York	Y	Y	Y	Y	Y
Liverpool Coffee Roasters Ltd	Y	Y	Y	Y	Y
Matthew Algie	Y	Y	Y	Y	Y
Modern Standard Coffee Limited	Y	Y	Y	Y	Y
Nestle UK Ltd	Y	Y	Y	Y	Y
Paddy & Scott's Cafes Ltd.	Y	Y	Y	Y	Y
Ringtons	Y	Y	Y	Y	Y
River Coffee Roasters LTD	Y	Y	Y	Y	Y
Selecta UK Ltd	Y	Y	Y	Y	No

The Nairobi Coffee & Tea Co Ltd	Y	Y	Y	Y	Y
UCC Coffee Uk Ltd	Y	Y	Y	Y	No

Contract Management

- Note the Lots are new to this framework
- Note there are a number of new suppliers to this framework

## Design & Installation

Services framework providing access to **Customer Experience Design (Lot 1)** and **Kitchen and Counter Design, Manufacture and Installation (Lot 2)**

**Start: 01/09/22    End: 31/08/26**

Current status	2 years fixed period. Option to extend by 2 x 12months.	
Procurement Process	Restricted Procedure. Services. Ref: 2022/S 000-007191	
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:               <ol style="list-style-type: none"> <li>1. Direct award without re-opening competition <i>or</i></li> <li>2. Mini competition</li> </ol> </li> <li>• See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>	
Framework Savings		
Category Manager	Nicola Mellor	
Pricing		
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>
International Food Service Equipment Ltd	Yes	Yes
SDI Displays Ltd	Yes	
PSV Design Ltd	Yes	
Space Catering (UK) Ltd	Yes	Yes
Airedale Catering Equipment Ltd	Yes	Yes
Restaurant Design Associates Ltd (RDA)	Yes	Yes
442 Design Ltd	Yes	
Promart Manufacturing Ltd		Yes
Denby Catering Equipment Ltd		Yes
ABM Catering for Leisure		Yes
Contract Management	New Framework Live 01/09/22	

## Kitchen Equipment Maintenance, Deep Cleaning & Ventilation Ducting Services

A services Framework agreement providing access to Catering and Dishwashing Equipment Maintenance (inc. gas services) (sub lot a), Refrigeration Equipment Maintenance (sub lot b), Kitchen Clean Services (covers kitchen deep clean, Kitchen ventilation, Duct cleaning) (sub lot c) and One Stop Shop (sub lot d)

**Start: 01/06/23 End: 31/05/27**

Current status	New Agreement
OJEU Process	Restricted Procedure. Services TUCO Ref: CAT11065-TU Contract Notice :2023/S 000-000173 Award Notice: 2023/S 000-013936
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via: Further Competition or Request for Quotation</li> <li>• Lotted by region and services; therefore, all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide for full details</li> <li>• Further competition service available, free of charge, to TUCO members</li> </ul>
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	subject to annual review

### Lot 1 – Scotland

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	

### Lot 2 - Northern Ireland

No supplier has been awarded to this lot.

### Lot 3 – Wales

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●	●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
TWO Services Ltd			●	

### Lot 4 – North West

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
Collingham Services Ltd	●	●	●	

The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	

#### Lot 5 – North East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Collingham Catering Services Ltd		○	○	○	
The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

#### Lot 6 - Midlands

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
Hatherley Commercial Services Limited		○	○		
The Acme Facilities Group		○	○		
Northern Catering Equipment Ltd		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd				○	
Whitco Catering & Bakery Equipment Ltd.				○	

#### Lot 7 – South East

Supplier/Lot		Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.		○	○	○	○
NWCE Foodservice Equipment Ltd		○	○		
TWO Services Ltd		○	○	○	○
Whitco Catering & Bakery Equipment Ltd.		○		○	○

ThermoServ Ltd	●		●	
Integral Services Limited t/a HCE		●		

**Lot 8 – South West**

Supplier/Lot	Sub lot a	Sub lot b	Sub lot c	Sub lot d
Swift Maintenance Services (1973) Ltd.	●	●	●	●
NWCE Foodservice Equipment Ltd	●	●		
TWO Services Ltd			●	
Whitco Catering & Bakery Equipment Ltd.	●	●	●	●
Apeiron Catering LTD	●	●		
Integral Services Limited t/a HCE	●	●		

Contract Management

New Framework live 1<sup>st</sup> June 2023

## Milk, Dairy, Morning Goods & Bread

Supply and distribution of Milk & Dairy to HE/FE (Lot 1), Milk & Dairy to Local Authorities (Lot 2), Bread & Morning Goods to HE/FE (Lot 3) and Bread & Morning Goods to Local Authorities (Lot 4)

**Start: 24/01/22 End: 23/01/24**

Current status	<b>New Agreement.</b> Agreement awarded for a minimum of two years with an optional 2-year extension taken in one-year increments until 23.01.26			
OJEU Process	Restricted Procedure. Supplies. FTS Publication Ref: 2022/S 000-035614			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	Process Savings £6k			
Category Manager	Hannah Myton-Wright			
Pricing	Option to review every 6 months			
Suppliers/Lot	1	2	3	4
Cotteswold	○	○		
Dairy Link (various dairies - CJ Foods; Mortons, Wells, Creamline & Cotteswold),	○	○		
Henllan			○	○
KDC (Freshways)	○	○	○	○
Morris				○
Reynolds	○	○		
West Country Milk	○	○	○	○
West Horsley	○		○	
Wrights	○			
Contract Management	<ul style="list-style-type: none"> <li>Almost all industries are being met with unprecedented cost pressures right now, and the farming industry has perhaps been one of the hardest hit. Suppliers submitting revised pricing effective from May. Until things settle down, pricing can be reviewed quarterly.</li> <li>Ron Chalker took the decision to withdraw from the framework (28.10.22)</li> <li>Pensworth Dairy went into administration on 16<sup>th</sup> February.</li> <li>23.03.23 Fresh Pastures have taken the commercial decision to withdraw from Lots 1 &amp; 3.</li> <li>Fresh Pastures went into administration on 24<sup>th</sup> July 2023.</li> <li>Kent Dairy Company were bought by Freshways. Their contract was novated 12.12.23.</li> <li>CRMs &amp; Review of Net + taking place with suppliers w/c 12 Feb 2024.</li> </ul>			

## Provision of Temporary & Permanent Catering Staff

Services framework providing access to catering staff in Lot 1: Midlands Lot 2: North-East England  
 Lot 3: North-West England Lot 4: South-East England Lot 5: South-West England Lot 6: Wales  
 Lot 7: Scotland Lot 8: Northern Ireland

**Start: 01/10/21 End: 30/09/25**

Current status	<b>New Agreement.</b> Agreement awarded for a minimum of two years with an optional 2 year extension taken in one year increments until 30.09.25							
OJEU Process	Restricted Procedure. Supplies. Ref: 2021/S 000-006567							
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:               <ol style="list-style-type: none"> <li>Direct award without re-opening competition, <i>or</i></li> <li>Mixture of direct award and mini-competition (New), <i>or</i></li> <li>Mini competition</li> </ol> </li> <li>Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>							
Framework Savings	Process Savings £6k							
Category Manager	Nicola Mellor							
Pricing	Annually, with the exception of Government interventions							
Suppliers/Lot	1	2	3	4	5	6	7	8
Blue Arrow Ltd	○	○	○	○	○	○	○	○
SYFT ONLINE LIMITED (trading as Indeed Flex)	⊖	⊖	⊖	⊖	⊖	⊖	⊖	⊖
Arc Hospitality Recruitment Solutions Limited	○	○	○	○	○	○	○	○
Neuven Solutions Limited	⊖	⊖	⊖	⊖	⊖	⊖	⊖	⊖
The Kellan Group Limited	○	○	○	○	○	○	○	
ANGEL HUMAN RESOURCES LTD		○		○	○			
KSB Recruitment Consultants Ltd	⊖	⊖	⊖	⊖	⊖	⊖		
MSSHOSP Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	
Reed Specialist Recruitment	○	○	○	○	○	○	○	○
AJ Catering Staff Ltd			○	○				
Anthony James Consulting Ltd			⊖	⊖				
STARRYCARE UK LIMITED	⊖	⊖	⊖	⊖	⊖			
Search Consultancy Ltd	⊖	⊖	⊖	⊖	⊖	⊖	⊖	



SNS RECRUITMENT LTD				⊖		
Verve Personnel Ltd.	○	○	○	○	○	○
The Waiting Game (Bristol) Ltd.					○	○
Appetite4work				⊖	⊖	⊖
Paterson Personnel Limited	⊖			⊖	⊖	

Contract Management

- Paterson and Mint removed Feb22 as failed to send required evidence requested at award
- Anthony James Consulting removed as business will go via AJ Catering instead
- New rates sheets from 1<sup>st</sup> April 2023 to cover Government increases.
- Appetite4Work, KSB, Neuen Solutions, Search, SNS, Starry Care not given an extension due to lack of performance.
- Arc Hospitality given 6 months extension in light of potential impending work.

## Sandwiches & Associated Products

Supply and distribution of **Retail Sandwiches (Lot 1)**, **Catering Sandwiches (Lot 2)** **Food to Go (Lot 3)** and **One stop shop (Lot 4)**

**Start: 01/07/2022 End: 30/06/2024**

Current status	Two-year agreement with option to extend by 2 further years;			
Procurement Procedure	Open Procedure. Supplies. TUCO Ref: CAT11060-TU Contract Notice Ref: 2022/S 000-006173 Award Ref: 2022/S 000-015765			
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:           <ol style="list-style-type: none"> <li>Direct award without re-opening competition</li> <li>Mixture of direct award and mini competition</li> <li>Mini competitions</li> </ol> </li> <li>Lotted by category not region; therefore, all suppliers awarded to Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Further competition service available, free of charge, to TUCO members</li> </ul>			
Framework Savings	BT1 saving by lot Lot 1 Retail Sandwiches – 3.59% Lot 2 Catering Sandwiches – 1.59% Lot 3 Food to Go – 0.95% Lot 4 One stop shop – 2.32%			
Category Manager	Li Davies			
Pricing	Annual review			
<b>Suppliers</b>	<b>Lot 1</b>	<b>Lot 2</b>	<b>Lot 3</b>	<b>Lot 4</b>
Ginsters(Fresh Food For Now)	○	○	○	○
Lime Tree Foods t/a Sandwich King	○	○	○	○
On a Roll Sandwich Company	○	○	○	○
PJ's Foods	○	○	○	○
Raynor Foods	○	○	○	○
Simply Lunch	○	○	○	○
The Real Wrap Co	○	○	○	○
The Soho Sandwich Company	○	○	○	○
Tiffin Sandwiches	○	○	○	○
The Sandwich Larder	○	○	○	○
Contract Management	<ul style="list-style-type: none"> <li>Contract subject to quarterly review.</li> </ul>			

## Soft Drinks, Fruit Juice Concentrate & Associated Products & Services

Supply and distribution of Carbonated soft drinks (Lot 1), Still soft drinks including fruit juice, smoothies and flavoured milk (Lot 2) Sports, health and energy drinks (Lot 3), Bottled water including carbonated and flavoured water (Lot 4) and Concentrated juice and dispensers (Lot 5) Lot 6 One stop shop (lots 1-4)

**Start: 01/10/22 End: 30/09/24**

Current status Two-year agreement with option to extend by 2 further years;

OJEU Process Restricted Procedure

Supplies

Ref: **2022/S 000-010954**

Call off guidelines

- Call off via:
  1. Direct award without re-opening competition, *or*
  2. Mixture of direct award and mini competition (New), *or*
  3. Mini competition
- Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid.
- See Buyers Guide & Tender Evaluation Report for full details also rate sheets by supplier.
- Further competition service available, free of charge, to TUCO members

Framework Savings BT1 saving is 2.50%

Category Manager JaneEve

Pricing

Suppliers	1	2	3	4	5	6
AG Barr	○	○	○	○		○
Bidfood	○	○	○	○		○
Brakes	○	○	○	○		○
Catering Services Supplies					○	
Coca Cola Enterprises	○	○	○	○		○
Dunsters Farm	○	○	○	○		○
Janes Beverages Foodservice					○	
Krogab					○	

Contract Management

- New documents are available on-line. Contract review meetings will be carried out on an annual basis. Sustainability reviews will be carried out on an annual basis, 6 months following contract reviews.
- Contract review meetings held November 2023.
- Most members buy soft drinks through the Convenience Retail or Grocery, Frozen & Chilled agreements. Some suppliers on the agreement are no longer delivering direct. Consideration is being given to not extending this agreement beyond the 2 years.

## Sustainable Food Waste Management Services

Services framework providing access to On-site food waste management (Lot 1), Disposable Cups (Lot 2), Coffee Grounds (Lot 3), Off-site sustainable food waste collection service (Lot 4) and Waste Oil Recycling (Lot 5) Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service, Lot 7 - Compostable Packaging Waste Collection Service, Lot 8 - Food Waste Management Systems, Lot 9 - Surplus Catering Equipment

**Start: 01/11/21 End: 31/10/24**

Current status	Duration 01/11/21 – 31/10/23 with 2 X 12 month option to extend till 31/10/25. It is now in its first year extension period.								
OJEU Process	DPS Services Ref: 2021/S 000-019327								
Call off guidelines	<ul style="list-style-type: none"> <li>Call off via:             <ol style="list-style-type: none"> <li>Completion of stage 2 (Supplier Competition)</li> </ol> </li> <li>Lotted by category not region; therefore, all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide &amp; Tender Evaluation Report for full details.</li> <li>Further competition service available, free of charge to TUCO members</li> </ul>								
Framework Savings									
Category Manager	Li Davies								
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement								
Suppliers	1	2	3	4	5	6	7	8	9
Aerobic Technologies	○								
Biotech Europe	○								
Biffa				○		○			
Green Eco Technologies	○								
Elleteq Ltd	○			○					
Keenan Recycling			○	○			○		
Olleco		○		○	○	○	○		○
Ramco									○
Contract Management	Lot 1 - On-Site Food Waste Innovation, Lot 2 - Waste Disposable Cups Lot 3 - Waste Coffee Grounds, Lot 4 - Off Site Food Waste Collection, Lot 5 – Food Waste Oil Collection and Disposal Service Lot 6 - Catering Packaging (glass, cardboard, plastic, single use plastic, tin.) Collection and Recycling Service. Lot 7 - Compostable Packaging Waste Collection Service. Lot 8 - Food Waste Management Systems. Lot 9 - Surplus Catering Equipment  Annual contract reviews meetings took place December 2023. Note of the meetings are available on the TUCO website.								

**Provision of Temporary Structures – This framework is not being re-tendered**

A services DPS agreement providing access to Temporary Kitchens, Equipment & Bars (Lot 1), Large Event Marquees & Temporary Structures (Gable width over 12m) (Lot 2), Small Event Marquees & Temporary Structures (Gable width up to 12m) (Lot 3) and Turnkey solution for Temporary Kitchens, Marquees & Temporary Structures (Lot 4)

	<b>Start: 04/05/20    End: 03/05/24 – This Framework is not being re-tendered</b>
Current status	Agreement within 1 <sup>st</sup> of 4 year agreement
OJEU Process	DPS Services. Supplies. TUCO - CAT11047-TU; OJEU – 2020/S 027-063353
Call off guidelines	<ul style="list-style-type: none"> <li>• Call off via:             <ol style="list-style-type: none"> <li>1. Completion of stage 2 (ITT)</li> </ol> </li> <li>• Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>• See Buyers Guide for full details</li> <li>• Second stage ITT service available, free of charge, to TUCO members</li> </ul>
Framework Savings	Process Savings £6k
Category Manager	Nicola Mellor
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement

Suppliers	Lot 1	Lot 2	Lot 3	Lot 4
Berry Marquees		☒	●	
Danco Plc		☒	●	
Pinnacle Marquees (UK) Ltd	●	●	●	☒
PKL Group (UK) Ltd	●			
Relocatable		☒	☒	
Stockbridge Marquees			☒	
Field and Lawn		☒	☒	
Nationwide Marquee Hire Ltd		●	●	
Fews Marquees	●	●	●	●

Contract Management

This framework will end 3<sup>rd</sup> May 2024

## TUCO White Label Delivery App

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TUCO are seeking to offer members a TUCO White Label Delivery App by creating a partnership with a single IT company (Checkfer Ltd Order Pay) on a software as a service (SAAS) model to use their platform for an agreed fee and promote this with TUCO branding.

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	<b>Start: 02/12/21 for a period of 9yrs with a break clause after 6yrs</b>
Current status	Commenced 2 <sup>nd</sup> December 2021
OJEU Process	Competitive Dialogue TUCO - CAT11055-TU; OJEU – 2021/S 000-005312

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## Vending

Supply and distribution of Confectionery snacks / ambient (Lot 1), Food including sandwiches chilled (Lot 2), Beverages, bottles and cans (Lot 3), Beverages, hot drinks (Lot 4), Fully managed vending machine service including reverse vending (Lot 5), Self-fill machines only (Lot 6), Reverse vending (Lot 7), Retail/convenience store vending (Lot 8), Mobile vending (Lot 9), Express vending (Lot 10) and Telemetry systems (Lot 11)

**Start: 01/10/20 End: 30/09/24**

Current status	New agreement. Agreement within 3 <sup>rd</sup> year of 4-year agreement.										
OJEU Process	Dynamic Purchasing System Services TUCO Ref: CAT11050-TU OJEU Ref: 2020/S 035-083929										
Call-off guidelines	<ul style="list-style-type: none"> <li>Call off via:             <ol style="list-style-type: none"> <li>Completion of stage 2 (ITT)</li> </ol> </li> <li>Lotted by category not region; therefore all suppliers in that Lot must be invited to bid</li> <li>See Buyers Guide for full details</li> <li>Second stage ITT service available, free of charge, to TUCO members</li> </ul>										
Framework Savings											
Category Manager	Natalie Phillips										
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement										
<b>Suppliers/Lot</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>
Abercromby Ltd	○	○	○	○	○			○			
ACM Environmental Ltd							○				
Aeguana Ltd	○	○	○	○		○		○		○	○
Alpine Vending	○	○	○	○	○	○					
Bensons Vending					○						
Border Vending NW Ltd	○	○	○	○	○	○					
Broderick Group		○	○	○	○	○	○			○	
Bulk Vending Systems	○		○	○	○	○		○		○	○
Coca Cola Hellenic					○			○			
Cymraeg	○		○	○	○	○				○	○
DC7 Vending	○		○	○	○	○	○			○	○
Eden Springs										○	
Excel Vending	○	○	○	○	○	○	○	○		○	○
Fairtrade Vending		○			○						
Ideal Vending	○	○	○	○	○	○	○	○		○	○
JW Vending	○	○	○	○	○	○		○		○	
Mother Group Ltd	○	○	○		○	○		○			
Options Management							○			○	

Refresh Vending	○	○	○	○	○	○		○	○
Selecta UK	○	○	○	○	○	○	○	○	○
Upton Group	○		○	○	○	○		○	
VH Graddon					○			○	○
WEAREVIRI, PART OF THE WORK PERK	○	○	○		○			○	
Wilkes Vending Services	○	○	○	○	○	○			

Contract Management

- Latest Contract Review Meeting: November 2022.
- Sustainability review meetings were conducted in March-23 and minutes are available online.
- Lot 7 Reverse vending - The introduction of the Deposit Return Scheme in Scotland has been delayed until 1st March 2024.
- April-23 - Border Vending North-West Ltd newest additions on Lots 1 -6 and cover the North-West and North East.
- August-23 – ACM Environmental have been added to Lot 7 Reverse Vending covering all regions.
- August-23 – Coco Cola Hellenic have been added to Lot 5 Fully Managed Service and Lot 8 Retail / Convenience Store Vending
- October-23 – Contract review meetings scheduled for the week beg 02/10/23 with all suppliers with recorded spend.



## Greenhouse Gas Calculator System (DPS)

A services DPS agreement providing access to Greenhouse Gas Calculation solutions.

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	<b>Start: 01/03/23 End: 29/02/28</b>
Current status	Agreement launched on 01/02/24 Agreement starts 01/03/24 till 28/02/26 with 2 x12 months option to extend till 29/02/28
OJEU Process	DPS Services. TUCO - CAT11069-TU; Find a Tender – 2023/S 000-032718
Call -off guidelines	<ul style="list-style-type: none"><li>• Call off via:<ol style="list-style-type: none"><li>1. Completion of stage 2 (ITT)</li></ol></li><li>• See Buyers Guide for full details</li><li>• Second stage ITT service available, free of charge, to TUCO members</li></ul>
Framework Savings	Process Savings £6k
Category Manager	Li Davies
Pricing	N/A Pricing managed by TUCO member based on their Stage 2 award agreement
Suppliers	Carbon Happy World Ltd Foodsteps Ltd Klimato Limited My Emissions Ltd Nutritics Limited Zedible

Contract Management

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Agreement launched on 01/02/24

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## New Agreements

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The Contracting team are currently working on retendering the following agreements:

If you would like to get involved, then contact the relevant Category Manager to join the tender working party. Or you may have a supplier that may be interested in participating.

<b>Hot Beverages</b> –	Awarded and goes Live 1 <sup>st</sup> March Nicola Mellor
<b>Alcohol</b> –	Final evaluation & award stage. New agreement to start on 15 <sup>th</sup> March 2024. Hannah Myton-Wright
<b>DipChem (Disposables &amp; Chemical)</b>	Strategy & research in progress 2023 Natalie Phillips
<b>Convenience Retail</b>	Held 1 <sup>st</sup> tender working party meeting December '23. Currently writing tender documents and research out with members for final feedback. Due to release tender w/c March 4th for new agreement to start 1 <sup>st</sup> July 2024.